

University of Toronto Students' Union
Profit & Loss YTD Comparison
August 2017

	Aug 17	May - Aug 17
Ordinary Income/Expense		
Income		
4000 · REVENUE		
4100 · MEMBERSHIP FEES		
4110 · Society Fees		
4111 · Summer St. George		74,781.89
4112 · Summer UTM		7,243.52
4115 · Fall & Winter UTM		7,085.47
Total 4110 · Society Fees		89,110.88
4130 · Orientation Fees		
4131 · Summer St. George		2,033.22
4132 · Summer UTM		328.24
4135 · Fall & Winter UTM		321.08
Total 4130 · Orientation Fees		2,682.54
Total 4100 · MEMBERSHIP FEES		91,793.42
4600 · TTC METROPASS SALES		
4610 · UTSU		
4611 · TTC Tokens	495.00	1,200.00
4610 · UTSU - Other	13,076.00	29,187.50
Total 4610 · UTSU	13,571.00	30,387.50
4620 · Non-UTSU (UTMSU & Chestnut)	116.75	116.75
4630 · TTC Commissions	300.05	400.46
Total 4600 · TTC METROPASS SALES	13,987.80	30,904.71
4700 · ORIENTATION		
4730 · Clubs Fair Fees	21,082.50	35,571.00
4740 · Sponsorship	50,656.00	106,955.19
Total 4700 · ORIENTATION	71,738.50	142,526.19
4800 · FRONT DESK SERVICES		
4830 · Front Desk Over/Short	(220.96)	104.26
4850 · STOP Plates		20.00
4860 · Other (ISIC, Faxes & other)	1.50	4.50
4870 · TICKET SALES		
4871 · Ticket Sales ~ Cineplex		
48711 · Ticket Sales ~ Cineplex combo	113.28	679.68
4871 · Ticket Sales ~ Cineplex - Other	1,061.19	6,231.88
Total 4871 · Ticket Sales ~ Cineplex	1,174.47	6,911.56
4873 · Ticket Sales ~ Wonderland		
48733 · Ticket Sales ~ Wonderland V.2	353.08	3,883.88
487333 · Wonderland ~ Junior Ticket	34.51	241.57
Total 4873 · Ticket Sales ~ Wonderland	387.59	4,125.45
4874 · Ticket Sales ~ Comedy	20.00	100.00

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4879 · Ticket Sales ~ Archery	108.00	288.00
4881 · Ticket Sales ~ Ripleys Aquarium	1,813.84	6,127.24
4882 · Ticket Sales ~ Events	3,836.68	9,822.44
4884 · Ticket Sales - Seasonals	4,176.74	4,628.24
Total 4870 · TICKET SALES	11,517.32	32,002.93
4891 · Merchandise	158.31	237.97
4892 · BBQ		44.24
4893 · SPC Cards	100.92	108.92
4895 · Photocopies	113.25	597.15
4896 · Rentals Bank	12.00	12.00
Total 4800 · FRONT DESK SERVICES	11,682.34	33,131.97
4810 · FUNDRAISING SPONSORSHIP & EVENT		
4812 · HANDBOOK SPONSORSHIP		20,656.44
4813 · Events		200.00
Total 4810 · FUNDRAISING SPONSORSHIP & EVENT		20,856.44
4820 · INTEREST INCOME		
4822 · General & TSLD Interest	86.85	35,727.69
4824 · Capital Fund	2.18	8.65
4826 · TTC		22.61
Total 4820 · INTEREST INCOME	89.03	35,758.95
4950 · Food Bank	107.00	490.00
4970 · Banner Printing	866.97	1,292.47
4975 · Bulk Purchasing	6,693.38	6,693.38
4980 · External Commission	85.50	85.50
4990 · Reimbursement	20.00	415.93
Total 4000 · REVENUE	105,270.52	363,948.96
Total Income	105,270.52	363,948.96
Cost of Goods Sold		
5001 · Cost of Goods Sold	91.32	470.42
Total COGS	91.32	470.42
Gross Profit	105,179.20	363,478.54
Expense		
6000 · EXPENSES		
6100 · PROGRAMING		
6120 · Social Justice & Equity Comm.	1,241.84	6,879.64
6130 · Executive Committee		1,200.00
6140 · Community Action Comm.	308.43	599.60
6160 · Miscellaneous Internal Expenses	974.47	1,182.28
6170 · Blue Crew		1,892.14
6700 · ORIENTATION		

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6701 · Events	47,554.36	65,678.14
6702 · Bulk Purchasing Subsidy	13,555.20	35,491.79
6703 · Logistics	2,566.42	2,711.62
6704 · Promotions	1,297.59	3,824.12
6705 · Transportation	988.52	1,572.27
6706 · Training	160.00	3,038.79
6750 · Orientation - Other	8,561.86	11,169.93
Total 6700 · ORIENTATION	<u>74,683.95</u>	<u>123,486.66</u>
Total 6100 · PROGRAMING	77,208.69	135,240.32
6200 · SERVICES		
6600 · TTC METROPASS PURCHASES		
6610 · Inventory Purchases	30,004.75	40,045.25
Total 6600 · TTC METROPASS PURCHASES	30,004.75	40,045.25
7140 · FOOD BANK		
7141 · St. George	220.00	2,625.56
Total 7140 · FOOD BANK	220.00	2,625.56
7150 · INCOME TAX CLINICS		90.70
7800 · FRONT DESK SERVICES		
7870 · Tickets		
7871 · Tickets ~ Cineplex		6,720.00
7873 · Tickets ~ Wonderland	4,379.65	10,946.46
7875 · Tickets ~ Ripleys		4,416.00
Total 7870 · Tickets	4,379.65	22,082.46
7880 · Good Food Box	173.00	636.00
7882 · Banner Printing Services	725.00	1,401.00
7886 · SPC Cards	2,100.00	2,100.00
7889 · Bulk Purchase Service	1,977.61	1,977.61
7999 · Uncategorized Expenses	(56.24)	(56.24)
Total 7800 · FRONT DESK SERVICES	<u>9,299.02</u>	<u>28,140.83</u>
Total 6200 · SERVICES	39,523.77	70,902.34
6800 · CLUB & PROJECT SUBSIDIES		
6801 · Long Term Funding	134.40	(7,104.72)
6804 · Clubs - Other Expenses	192.36	192.36
6805 · Start-Up Funding		(242.60)
6807 · Short Term Funding		(150.20)
6808 · Summer Funding	2,060.40	2,060.40
6810 · Unity Ball	2,080.00	2,080.00
Total 6800 · CLUB & PROJECT SUBSIDIES	4,467.16	(3,164.76)
7500 · HUMAN RESOURCES		
7510 · SALARIES & WAGES		
7511 · Full-Time Staff	32,046.80	187,770.68

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7512 · Orientation	12,088.63	26,399.88
7513 · Executives	20,790.00	63,681.38
7514 · Associates	11,847.00	26,103.51
7515 · Front Desk & Other	2,490.00	6,912.00
7517 · Wages - Casual & Contractor		
75171 · Food Bank Wages - Casual	319.20	1,436.40
75172 · Postering Wages - Casual	79.80	250.80
7517 · Wages - Casual & Contractor - Other		110.00
Total 7517 · Wages - Casual & Contractor	399.00	1,797.20
Total 7510 · SALARIES & WAGES	79,661.43	312,664.65
7520 · Payroll Expenses		
7521 · CPP	3,040.63	12,913.19
7522 · EI	1,632.85	6,554.98
7523 · Vacation Paid	1,872.99	4,761.00
7524 · Public Holiday Pay		297.66
Total 7520 · Payroll Expenses	6,546.47	24,526.83
7530 · RRSP Contributions		5,971.73
7545 · Employer Health Tax	1,614.85	6,446.08
7551 · Sunlife Benefits	1,823.70	7,078.04
7560 · WSIB Premiums	406.98	1,912.77
7570 · Development & Training		160.00
7572 · Taxable Employee Benefits	266.25	1,122.50
Total 7500 · HUMAN RESOURCES	90,319.68	359,882.60
7600 · ADMIN & OFFICE		
7605 · Acct & Bkp Fees	2,452.10	3,469.10
7615 · Insurance	5,888.16	6,888.16
7620 · Legal		33,676.96
7630 · Postage & Courier	350.56	730.91
7640 · Telephone	586.57	1,160.48
7645 · Transportation	910.97	4,263.90
7660 · EQUIPMENT, PRINTING, & SUPPLIES		
7662 · Photocopier (Lease & Printing)	77.80	5,878.74
7664 · Repairs and Maintenance		3,436.10
7665 · Equipment & Supplies	2,745.79	6,779.38
7706 · Small Office Equipment		48.57
Total 7660 · EQUIPMENT, PRINTING, & SUPPLIES	2,823.59	16,142.79
7670 · FINANCIAL FEES		
7672 · Bank Fees	9.50	76.50
7674 · Interest & Late Fees	321.08	321.47
7676 · Transaction Fees	258.74	542.85
7677 · Merchant Service Charge	388.14	1,293.35
Total 7670 · FINANCIAL FEES	977.46	2,234.17
7680 · ORG. GOVERNANCE & MEETINGS		
7682 · Conferences & Other Meetings	35.40	9,473.44

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7684 · UTSU Meetings	628.28	1,861.88
7687 · General Meetings	125.45	215.45
7688 · Board Retreat	230.52	11,949.49
Total 7680 · ORG. GOVERNANCE & MEETINGS	1,019.65	23,500.26
7600 · ADMIN & OFFICE - Other	839.76	900.59
Total 7600 · ADMIN & OFFICE	15,848.82	92,967.32
7700 · COMMUNICATIONS		
7703 · Software & Computer Parts	1,127.27	1,735.44
7707 · Website	238.41	1,816.45
7708 · List-Serve Email Communications	19.60	81.33
7710 · Promotions		
7711 · Online Advertisement	383.31	383.31
7710 · Promotions - Other	126.56	126.56
Total 7710 · Promotions	509.87	509.87
Total 7700 · COMMUNICATIONS	1,895.15	4,143.09
Total 6000 · EXPENSES	229,263.27	659,970.91
Total Expense	229,263.27	659,970.91
Net Ordinary Income	(124,084.07)	(296,492.37)
Net Income	(124,084.07)	(296,492.37)