

**University of Toronto Students' Union**  
**Profit & Loss YTD Comparison**  
**December 2017**

	Dec 17	May - Dec 17
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4000 · REVENUE</b>		
<b>4100 · MEMBERSHIP FEES</b>		
4110 · Society Fees		
4111 · Summer St. George		81,067.77
4112 · Summer UTM		7,766.87
4114 · Fall & Winter St. George		770,087.82
4115 · Fall & Winter UTM		51,897.23
<b>Total 4110 · Society Fees</b>		910,819.69
4130 · Orientation Fees		
4131 · Summer St. George		2,204.12
4132 · Summer UTM		351.95
4134 · Fall & Winter St. George		21,632.73
4135 · Fall & Winter UTM		2,311.65
<b>Total 4130 · Orientation Fees</b>		26,500.45
<b>4500 · HEALTH &amp; DENTAL PLAN FEES (IN)</b>		
<b>4505 · FEES COLLECTED</b>		
4530 · Family Opt-Ins		1,536.80
<b>Total 4505 · FEES COLLECTED</b>		1,536.80
<b>Total 4500 · HEALTH &amp; DENTAL PLAN FEES (IN)</b>		1,536.80
<b>Total 4100 · MEMBERSHIP FEES</b>		938,856.94
<b>4600 · TTC METROPASS SALES</b>		
4610 · UTSU		
4611 · TTC Tokens	225.00	3,135.00
4610 · UTSU - Other	1,401.00	91,999.00
<b>Total 4610 · UTSU</b>	1,626.00	95,134.00
4620 · Non-UTSU (UTMSU & Chestnut)	1,634.50	1,751.25
4630 · TTC Commissions		842.94
<b>Total 4600 · TTC METROPASS SALES</b>	3,260.50	97,728.19
<b>4700 · ORIENTATION</b>		
4730 · Clubs Fair Fees	(190.00)	37,728.50
4740 · Sponsorship		
4741 · Corporate Sponsorship		8,448.00
4740 · Sponsorship - Other		124,170.19
<b>Total 4740 · Sponsorship</b>		132,618.19
4700 · ORIENTATION - Other		39.92
<b>Total 4700 · ORIENTATION</b>	(190.00)	170,386.61
<b>4800 · FRONT DESK SERVICES</b>		
4830 · Front Desk Over/Short	(1.00)	(92.85)

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4850 · STOP Plates	60.00	220.00
4860 · Other (ISIC, Faxes & other)	0.75	6.75
<b>4870 · TICKET SALES</b>		
4871 · Ticket Sales ~ Cineplex		
48711 · Ticket Sales ~ Cineplex combo	453.12	2,124.00
4871 · Ticket Sales ~ Cineplex - Other	961.42	12,608.09
<b>Total 4871 · Ticket Sales ~ Cineplex</b>	<b>1,414.54</b>	<b>14,732.09</b>
4873 · Ticket Sales ~ Wonderland		
48733 · Ticket Sales ~ Wonderland V.2		3,883.88
487333 · Wonderland ~ Junior Ticket		241.57
<b>Total 4873 · Ticket Sales ~ Wonderland</b>		<b>4,125.45</b>
4874 · Ticket Sales ~ Comedy		260.00
4876 · Ticket Sales ~ Raptors		931.97
4879 · Ticket Sales ~ Archery		648.00
4881 · Ticket Sales ~ Ripleys Aquarium	884.80	9,976.12
4882 · Ticket Sales ~ Events		10,312.52
4884 · Ticket Sales - Seasonals	14.00	8,797.26
<b>Total 4870 · TICKET SALES</b>	<b>2,313.34</b>	<b>49,783.41</b>
4891 · Merchandise	17.69	1,098.99
4892 · BBQ		110.60
4893 · SPC Cards	35.40	842.93
4895 · Photocopies	319.05	2,500.29
4896 · Rentals Bank	62.00	110.00
<b>Total 4800 · FRONT DESK SERVICES</b>	<b>2,807.23</b>	<b>54,580.12</b>
<b>4810 · FUNDRAISING SPONSORSHIP &amp; EVENT</b>		
4812 · HANDBOOK SPONSORSHIP		32,941.44
4813 · Events		4,493.55
4815 · Winter Week Events	(32,626.25)	(32,626.25)
<b>Total 4810 · FUNDRAISING SPONSORSHIP &amp; EVENT</b>	<b>(32,626.25)</b>	<b>4,808.74</b>
<b>4820 · INTEREST INCOME</b>		
4822 · General & TSLD Interest	449.31	41,368.14
4824 · Capital Fund	2.18	31,318.21
4826 · TTC		23.49
<b>Total 4820 · INTEREST INCOME</b>	<b>451.49</b>	<b>72,709.84</b>
4950 · Food Bank	55.00	1,678.00
4970 · Banner Printing		1,461.47
4975 · Bulk Purchasing		6,693.38
4980 · External Commission		85.50
4990 · Reimbursement	20.00	17,470.57
5999 · Uncategorized Income		30,411.00
<b>Total 4000 · REVENUE</b>	<b>(26,222.03)</b>	<b>1,396,870.36</b>

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<b>Total Income</b>	(26,222.03)	1,396,870.36
<b>Cost of Goods Sold</b>		
<b>5001 · Cost of Goods Sold</b>		954.39
<b>Total COGS</b>		954.39
<b>Gross Profit</b>	(26,222.03)	1,395,915.97
<b>Expense</b>		
<b>6000 · EXPENSES</b>		
<b>6100 · PROGRAMING</b>		
6110 · Campus Life Comm.	50.00	5,215.46
6120 · Social Justice & Equity Comm.		7,702.76
6130 · Executive Committee	1,278.34	5,030.15
6131 · Professional Faculties Comm.	37.84	37.84
6140 · Community Action Comm.		625.40
6150 · Academic & Student Rights Comm.		
6152 · International Students Comm.	350.85	350.85
6153 · Mental Wellness Comm.	300.00	300.00
6154 · Sustainability Comm.	300.00	300.00
6150 · Academic & Student Rights Comm. - Other		1,025.67
<b>Total 6150 · Academic &amp; Student Rights Comm.</b>	950.85	1,976.52
6160 · Miscellaneous Internal Expenses	198.99	18,802.33
6170 · Blue Crew	94.05	4,139.33
6180 · Breakfast Programs	148.68	584.83
6190 · UTSUs Got You	2,720.88	6,558.61
<b>6700 · ORIENTATION</b>		
6701 · Events	12.86	94,369.77
6702 · Bulk Purchasing Subsidy		35,491.79
6703 · Logistics		18,908.90
6704 · Promotions		7,813.52
6705 · Transportation		8,217.13
6706 · Training		3,186.54
6750 · Orientation - Other		14,478.18
6760 · Winter Week of Welcome	6,063.62	18,821.42
6700 · ORIENTATION - Other		24.11
<b>Total 6700 · ORIENTATION</b>	6,076.48	201,311.36
<b>Total 6100 · PROGRAMING</b>	11,556.11	251,984.59
<b>6200 · SERVICES</b>		
<b>6400 · MEMBERS HANDBOOK &amp; PLANNER</b>		
6410 · St. George		51,494.87
<b>Total 6400 · MEMBERS HANDBOOK &amp; PLANNER</b>		51,494.87
<b>6600 · TTC METROPASS PURCHASES</b>		
6610 · Inventory Purchases		84,293.50
<b>Total 6600 · TTC METROPASS PURCHASES</b>		84,293.50

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<b>7110 · BURSARIES</b>		
7111 · Book Bursary		300.00
7112 · Academic Endeavour Grants		300.00
7113 · Exam Deferral Bursary		100.00
<b>Total 7110 · BURSARIES</b>		700.00
<b>7140 · FOOD BANK</b>		
7141 · St. George	414.28	5,172.73
7140 · FOOD BANK - Other		141.98
<b>Total 7140 · FOOD BANK</b>	414.28	5,314.71
<b>7150 · INCOME TAX CLINICS</b>	17.69	108.39
<b>7800 · FRONT DESK SERVICES</b>		
<b>7870 · Tickets</b>		
7871 · Tickets ~ Cineplex	6,300.00	13,020.00
7873 · Tickets ~ Wonderland		17,726.55
7875 · Tickets ~ Ripleys		8,738.00
7885 · Tickets - Seasonal		6,773.45
<b>Total 7870 · Tickets</b>	6,300.00	46,258.00
7880 · Good Food Box		1,677.00
7882 · Banner Printing Services		1,577.00
7886 · SPC Cards		2,100.00
7889 · Bulk Purchase Service		1,977.61
7999 · Uncategorized Expenses	18.14	(38.10)
<b>Total 7800 · FRONT DESK SERVICES</b>	6,318.14	53,551.51
<b>Total 6200 · SERVICES</b>	6,750.11	195,462.98
<b>6800 · CLUB &amp; PROJECT SUBSIDIES</b>		
6801 · Long Term Funding	23,740.60	60,039.11
6804 · Clubs - Other Expenses		714.85
6805 · Start-Up Funding		(242.60)
6807 · Short Term Funding		549.80
6808 · Summer Funding		2,591.93
6810 · Unity Ball		2,080.00
<b>Total 6800 · CLUB &amp; PROJECT SUBSIDIES</b>	23,740.60	65,733.09
<b>7500 · HUMAN RESOURCES</b>		
<b>7510 · SALARIES &amp; WAGES</b>		
7511 · Full-Time Staff	38,582.67	290,369.45
7512 · Orientation		36,098.64
7513 · Executives	13,790.00	113,752.38
7514 · Associates	4,368.75	49,953.51
7515 · Front Desk & Other	3,024.14	17,751.89
<b>7517 · Wages - Casual &amp; Contractor</b>		
75171 · Food Bank Wages - Casual	336.00	2,848.80
75172 · Postering Wages - Casual	102.60	1,083.00

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7517 · Wages - Casual & Contractor - Other	1,120.00	2,903.00
<b>Total 7517 · Wages - Casual &amp; Contractor</b>	<b>1,558.60</b>	<b>6,834.80</b>
<b>Total 7510 · SALARIES &amp; WAGES</b>	<b>61,324.16</b>	<b>514,760.67</b>
<b>7520 · Payroll Expenses</b>		
7521 · CPP	1,075.77	18,281.76
7522 · EI	648.85	9,413.18
7523 · Vacation Paid	895.67	8,676.51
7524 · Public Holiday Pay		365.37
7520 · Payroll Expenses - Other	537.25	711.20
<b>Total 7520 · Payroll Expenses</b>	<b>3,157.54</b>	<b>37,448.02</b>
7530 · RRSP Contributions	4,069.28	14,110.29
7545 · Employer Health Tax	1,342.51	10,787.33
7551 · Sunlife Benefits	1,981.43	15,151.59
7560 · WSIB Premiums	370.15	3,074.14
7570 · Development & Training	485.00	645.00
7572 · Taxable Employee Benefits	216.25	3,255.48
<b>Total 7500 · HUMAN RESOURCES</b>	<b>72,946.32</b>	<b>599,232.52</b>
<b>7600 · ADMIN &amp; OFFICE</b>		
7605 · Acct & Bkp Fees		4,497.40
7610 · Audit & Accounting Fees		15,255.00
7615 · Insurance		30,253.96
7620 · Legal		120,594.44
7630 · Postage & Courier	68.90	1,061.90
7640 · Telephone		2,037.94
7645 · Transportation	139.65	5,317.05
<b>7650 · ELECTIONS &amp; REFERENDA</b>		
7652 · Candidate Reimbursements	266.55	589.31
7654 · Operations & Supplies		3,950.48
<b>Total 7650 · ELECTIONS &amp; REFERENDA</b>	<b>266.55</b>	<b>4,539.79</b>
<b>7660 · EQUIPMENT, PRINTING, &amp; SUPPLIES</b>		
7662 · Photocopier (Lease & Printing)		11,697.56
7664 · Repairs and Maintenance		10,219.76
7665 · Equipment & Supplies	734.01	18,482.84
7706 · Small Office Equipment	352.21	494.65
<b>Total 7660 · EQUIPMENT, PRINTING, &amp; SUPPLIES</b>	<b>1,086.22</b>	<b>40,894.81</b>
<b>7670 · FINANCIAL FEES</b>		
7672 · Bank Fees	4,545.00	4,632.40
7674 · Interest & Late Fees		1,645.65
7676 · Transaction Fees	123.56	1,199.28
7677 · Merchant Service Charge	15.10	1,552.47
<b>Total 7670 · FINANCIAL FEES</b>	<b>4,683.66</b>	<b>9,029.80</b>
<b>7680 · ORG. GOVERNANCE &amp; MEETINGS</b>		

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	<u>Dec 17</u>	<u>May - Dec 17</u>
7682 · Conferences & Other Meetings		11,280.38
7684 · UTSU Meetings	31.64	2,743.39
7687 · General Meetings	928.58	6,182.26
7688 · Board Retreat		11,949.49
<b>Total 7680 · ORG. GOVERNANCE &amp; MEETINGS</b>	<b>960.22</b>	<b>32,155.52</b>
7600 · ADMIN & OFFICE - Other	110.96	1,879.86
<b>Total 7600 · ADMIN &amp; OFFICE</b>	<b>7,316.16</b>	<b>267,517.47</b>
<b>7700 · COMMUNICATIONS</b>		
7703 · Software & Computer Parts	411.98	3,104.50
7707 · Website	747.18	6,427.92
7708 · List-Serve Email Communications	19.76	158.48
7710 · Promotions		
7711 · Online Advertisement	123.99	1,008.76
7713 · Give Aways		25.54
7710 · Promotions - Other		1,934.56
<b>Total 7710 · Promotions</b>	<b>123.99</b>	<b>2,968.86</b>
<b>Total 7700 · COMMUNICATIONS</b>	<b>1,302.91</b>	<b>12,659.76</b>
<b>Total 6000 · EXPENSES</b>	<b>123,612.21</b>	<b>1,392,590.41</b>
<b>Total Expense</b>	<b>123,612.21</b>	<b>1,392,590.41</b>
<b>Net Ordinary Income</b>	<b>(149,834.24)</b>	<b>3,325.56</b>
<b>Net Income</b>	<b>(149,834.24)</b>	<b>3,325.56</b>