

**University of Toronto Students' Union**  
**Profit & Loss YTD Comparison**  
**January 2018**

	Jan 18	May '17 - Jan 18
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4000 · REVENUE</b>		
<b>4100 · MEMBERSHIP FEES</b>		
4110 · Society Fees		
4111 · Summer St. George		81,067.77
4112 · Summer UTM		7,766.87
4114 · Fall & Winter St. George	424,488.85	1,194,576.67
4115 · Fall & Winter UTM	22,535.52	74,432.75
<b>Total 4110 · Society Fees</b>	447,024.37	1,357,844.06
4130 · Orientation Fees		
4131 · Summer St. George		2,204.12
4132 · Summer UTM		351.95
4134 · Fall & Winter St. George	11,313.67	32,946.40
4135 · Fall & Winter UTM	1,001.04	3,312.69
<b>Total 4130 · Orientation Fees</b>	12,314.71	38,815.16
4150 · Accessibility Program Fees		
4154 · Fall & Winter St. George	11,313.67	11,313.67
<b>Total 4150 · Accessibility Program Fees</b>	11,313.67	11,313.67
<b>4500 · HEALTH &amp; DENTAL PLAN FEES (IN)</b>		
4505 · FEES COLLECTED		
4530 · Family Opt-Ins		1,536.80
<b>Total 4505 · FEES COLLECTED</b>		1,536.80
<b>Total 4500 · HEALTH &amp; DENTAL PLAN FEES (IN)</b>		1,536.80
<b>Total 4100 · MEMBERSHIP FEES</b>	470,652.75	1,409,509.69
<b>4600 · TTC METROPASS SALES</b>		
4610 · UTSU		
4611 · TTC Tokens	960.00	4,095.00
4610 · UTSU - Other	7,939.00	99,938.00
<b>Total 4610 · UTSU</b>	8,899.00	104,033.00
4620 · Non-UTSU (UTMSU & Chestnut)		1,751.25
4630 · TTC Commissions	167.94	1,010.88
<b>Total 4600 · TTC METROPASS SALES</b>	9,066.94	106,795.13
<b>4700 · ORIENTATION</b>		
4730 · Clubs Fair Fees		37,728.50
4740 · Sponsorship		
4741 · Corporate Sponsorship		8,448.00
4740 · Sponsorship - Other	322.00	124,492.19
<b>Total 4740 · Sponsorship</b>	322.00	132,940.19

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4700 · ORIENTATION - Other		39.92
<b>Total 4700 · ORIENTATION</b>	322.00	170,708.61
<b>4800 · FRONT DESK SERVICES</b>		
4830 · Front Desk Over/Short	6.74	(86.11)
4850 · STOP Plates	60.00	280.00
4860 · Other (ISIC, Faxes & other)	2.25	9.00
<b>4870 · TICKET SALES</b>		
4871 · Ticket Sales ~ Cineplex		
48711 · Ticket Sales ~ Cineplex combo	283.20	2,407.20
4871 · Ticket Sales ~ Cineplex - Other	671.18	13,279.27
<b>Total 4871 · Ticket Sales ~ Cineplex</b>	954.38	15,686.47
4873 · Ticket Sales ~ Wonderland		
48733 · Ticket Sales ~ Wonderland V.2		3,883.88
487333 · Wonderland ~ Junior Ticket		241.57
<b>Total 4873 · Ticket Sales ~ Wonderland</b>		4,125.45
4874 · Ticket Sales ~ Comedy	60.00	320.00
4876 · Ticket Sales ~ Raptors		931.97
4879 · Ticket Sales ~ Archery		648.00
4881 · Ticket Sales ~ Ripleys Aquarium	866.44	10,842.56
4882 · Ticket Sales ~ Events		10,312.52
4884 · Ticket Sales - Seasonals	2,016.00	10,813.26
<b>Total 4870 · TICKET SALES</b>	3,896.82	53,680.23
4891 · Merchandise	13.28	1,112.27
4892 · BBQ		110.60
4893 · SPC Cards	42.48	885.41
4895 · Photocopies	582.45	3,082.74
4896 · Rentals Bank	20.00	130.00
<b>Total 4800 · FRONT DESK SERVICES</b>	4,624.02	59,204.14
<b>4810 · FUNDRAISING SPONSORSHIP &amp; EVENT</b>		
4812 · HANDBOOK SPONSORSHIP		32,941.44
4813 · Events		4,493.55
4815 · Winter Week Events		
48156 · WWOW Concert Tickets	864.00	864.00
4815 · Winter Week Events - Other		(32,626.25)
<b>Total 4815 · Winter Week Events</b>	864.00	(31,762.25)
<b>Total 4810 · FUNDRAISING SPONSORSHIP &amp; EVENT</b>	864.00	5,672.74
<b>4820 · INTEREST INCOME</b>		
4822 · General & TSLD Interest	1,654.77	43,022.91
4824 · Capital Fund	2.18	31,320.39
4826 · TTC		23.49

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<b>Total 4820 · INTEREST INCOME</b>	1,656.95	74,366.79
4950 · Food Bank	297.00	1,975.00
4970 · Banner Printing	(169.00)	1,292.47
4975 · Bulk Purchasing		6,693.38
4980 · External Commission		85.50
4990 · Reimbursement		17,470.57
5999 · Uncategorized Income	5,000.00	35,411.00
<b>Total 4000 · REVENUE</b>	492,314.66	1,889,185.02
<b>Total Income</b>	492,314.66	1,889,185.02
<b>Cost of Goods Sold</b>		
5001 · Cost of Goods Sold	11.95	966.34
<b>Total COGS</b>	11.95	966.34
<b>Gross Profit</b>	492,302.71	1,888,218.68
<b>Expense</b>		
<b>6000 · EXPENSES</b>		
<b>6100 · PROGRAMING</b>		
6110 · Campus Life Comm.	224.87	5,440.33
6120 · Social Justice & Equity Comm.	152.55	7,855.31
6130 · Executive Committee		5,030.15
6131 · Professional Faculties Comm.		37.84
6140 · Community Action Comm.		625.40
6150 · Academic & Student Rights Comm.		
6152 · International Students Comm.	300.00	650.85
6153 · Mental Wellness Comm.	300.00	600.00
6154 · Sustainability Comm.	300.00	600.00
6150 · Academic & Student Rights Comm. - Other	404.87	1,430.54
<b>Total 6150 · Academic &amp; Student Rights Comm.</b>	1,304.87	3,281.39
6160 · Miscellaneous Internal Expenses	1,107.53	19,909.86
6170 · Blue Crew	44.97	4,184.30
6180 · Breakfast Programs		584.83
6190 · UTSUs Got You		6,558.61
<b>6700 · ORIENTATION</b>		
6701 · Events		94,369.77
6702 · Bulk Purchasing Subsidy		35,491.79
6703 · Logistics		18,908.90
6704 · Promotions	192.10	8,005.62
6705 · Transportation	121.11	8,338.24
6706 · Training		3,186.54
6750 · Orientation - Other		14,478.18
6760 · Winter Week of Welcome	14,616.57	33,437.99
6700 · ORIENTATION - Other		24.11
<b>Total 6700 · ORIENTATION</b>	14,929.78	216,241.14

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<b>Total 6100 · PROGRAMING</b>	17,764.57	269,749.16
<b>6200 · SERVICES</b>		
<b>6400 · MEMBERS HANDBOOK &amp; PLANNER</b>		
6410 · St. George		51,494.87
<b>Total 6400 · MEMBERS HANDBOOK &amp; PLANNER</b>		51,494.87
<b>6600 · TTC METROPASS PURCHASES</b>		
6610 · Inventory Purchases	15,294.25	99,587.75
6650 · TTC Token Purchases	1,500.00	1,500.00
<b>Total 6600 · TTC METROPASS PURCHASES</b>	16,794.25	101,087.75
<b>7110 · BURSARIES</b>		
7111 · Book Bursary	800.00	1,100.00
7112 · Academic Endeavour Grants		300.00
7113 · Exam Deferral Bursary		100.00
<b>Total 7110 · BURSARIES</b>	800.00	1,500.00
<b>7140 · FOOD BANK</b>		
7141 · St. George	519.00	5,691.73
7140 · FOOD BANK - Other	213.95	355.93
<b>Total 7140 · FOOD BANK</b>	732.95	6,047.66
<b>7150 · INCOME TAX CLINICS</b>		108.39
<b>7800 · FRONT DESK SERVICES</b>		
7870 · Tickets		
7871 · Tickets ~ Cineplex		13,020.00
7873 · Tickets ~ Wonderland		17,726.55
7875 · Tickets ~ Ripleys	4,800.00	13,538.00
7885 · Tickets - Seasonal		6,773.45
<b>Total 7870 · Tickets</b>	4,800.00	51,058.00
7880 · Good Food Box	135.00	1,812.00
7882 · Banner Printing Services		1,577.00
7886 · SPC Cards		2,100.00
7889 · Bulk Purchase Service		1,977.61
7999 · Uncategorized Expenses		(38.10)
<b>Total 7800 · FRONT DESK SERVICES</b>	4,935.00	58,486.51
<b>Total 6200 · SERVICES</b>	23,262.20	218,725.18
<b>6800 · CLUB &amp; PROJECT SUBSIDIES</b>		
6801 · Long Term Funding		60,039.11
6804 · Clubs - Other Expenses	38.12	752.97
6805 · Start-Up Funding		(242.60)
6807 · Short Term Funding		549.80
6808 · Summer Funding		2,591.93
6810 · Unity Ball		2,080.00

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<b>Total 6800 · CLUB &amp; PROJECT SUBSIDIES</b>	38.12	65,771.21
<b>7500 · HUMAN RESOURCES</b>		
<b>7510 · SALARIES &amp; WAGES</b>		
7511 · Full-Time Staff	38,885.43	329,254.88
7512 · Orientation		36,098.64
7513 · Executives	21,490.00	135,242.38
7514 · Associates	4,737.50	54,691.01
7515 · Front Desk & Other	1,796.88	19,548.77
7517 · Wages - Casual & Contractor		
75171 · Food Bank Wages - Casual	168.00	3,016.80
75172 · Postering Wages - Casual		1,083.00
7517 · Wages - Casual & Contractor - Other		2,903.00
<b>Total 7517 · Wages - Casual &amp; Contractor</b>	168.00	7,002.80
<b>Total 7510 · SALARIES &amp; WAGES</b>	67,077.81	581,838.48
<b>7520 · Payroll Expenses</b>		
7521 · CPP	2,956.44	21,238.20
7522 · EI	1,589.79	11,002.97
7523 · Vacation Paid	1,108.10	9,784.61
7524 · Public Holiday Pay		365.37
7520 · Payroll Expenses - Other	265.86	977.06
<b>Total 7520 · Payroll Expenses</b>	5,920.19	43,368.21
<b>7530 · RRSP Contributions</b>		14,110.29
7545 · Employer Health Tax	1,372.45	12,159.78
7551 · Sunlife Benefits	1,981.43	17,133.02
7560 · WSIB Premiums	484.00	3,558.14
7570 · Development & Training	1,000.00	1,645.00
7572 · Taxable Employee Benefits	216.25	3,471.73
<b>Total 7500 · HUMAN RESOURCES</b>	78,052.13	677,284.65
<b>7600 · ADMIN &amp; OFFICE</b>		
7605 · Acct & Bkp Fees		4,497.40
7610 · Audit & Accounting Fees		15,255.00
7615 · Insurance		30,253.96
7620 · Legal	24,679.71	145,274.15
7630 · Postage & Courier	20.00	1,081.90
7640 · Telephone	291.67	2,329.61
7645 · Transportation	146.68	5,463.73
<b>7650 · ELECTIONS &amp; REFERENDA</b>		
7652 · Candidate Reimbursements		589.31
7654 · Operations & Supplies	2,345.88	6,296.36
<b>Total 7600 · ADMIN &amp; OFFICE</b>	2,345.88	6,885.67
<b>7660 · EQUIPMENT, PRINTING, &amp; SUPPLIES</b>		
7662 · Photocopier (Lease & Printing)	2,914.31	14,611.87
7664 · Repairs and Maintenance	712.63	10,932.39
7665 · Equipment & Supplies	2,565.43	21,048.27

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7706 · Small Office Equipment		494.65
<b>Total 7660 · EQUIPMENT, PRINTING, &amp; SUPPLIES</b>	6,192.37	47,087.18
<b>7670 · FINANCIAL FEES</b>		
7672 · Bank Fees	45.00	4,677.40
7674 · Interest & Late Fees	0.34	1,645.99
7676 · Transaction Fees	134.39	1,333.67
7677 · Merchant Service Charge	34.02	1,586.49
<b>Total 7670 · FINANCIAL FEES</b>	213.75	9,243.55
<b>7680 · ORG. GOVERNANCE &amp; MEETINGS</b>		
7682 · Conferences & Other Meetings	98.80	11,379.18
7684 · UTSU Meetings	594.38	3,337.77
7687 · General Meetings	99.41	6,281.67
7688 · Board Retreat		11,949.49
<b>Total 7680 · ORG. GOVERNANCE &amp; MEETINGS</b>	792.59	32,948.11
<b>7600 · ADMIN &amp; OFFICE - Other</b>		1,879.86
<b>Total 7600 · ADMIN &amp; OFFICE</b>	34,682.65	302,200.12
<b>7700 · COMMUNICATIONS</b>		
7703 · Software & Computer Parts	1,938.90	5,043.40
7707 · Website	175.30	6,603.22
7708 · List-Serve Email Communications	19.26	177.74
<b>7710 · Promotions</b>		
7711 · Online Advertisement	71.09	1,079.85
7713 · Give Aways		25.54
7710 · Promotions - Other		1,934.56
<b>Total 7710 · Promotions</b>	71.09	3,039.95
<b>Total 7700 · COMMUNICATIONS</b>	2,204.55	14,864.31
<b>Total 6000 · EXPENSES</b>	156,004.22	1,548,594.63
<b>Total Expense</b>	156,004.22	1,548,594.63
<b>Net Ordinary Income</b>	336,298.49	339,624.05
<b>Net Income</b>	<b>336,298.49</b>	<b>339,624.05</b>