

University of Toronto Students' Union
Profit & Loss YTD Comparison
 July 2017

	Jul 17	May - Jul 17
Ordinary Income/Expense		
Income		
4000 · REVENUE		
4100 · MEMBERSHIP FEES		
4110 · Society Fees		
4111 · Summer St. George	23,105.49	74,781.89
4112 · Summer UTM	2,560.76	7,243.52
4115 · Fall & Winter UTM		7,085.47
Total 4110 · Society Fees	25,666.25	89,110.88
4130 · Orientation Fees		
4131 · Summer St. George	628.21	2,033.22
4132 · Summer UTM	116.04	328.24
4135 · Fall & Winter UTM		321.08
Total 4130 · Orientation Fees	744.25	2,682.54
Total 4100 · MEMBERSHIP FEES	26,410.50	91,793.42
4600 · TTC METROPASS SALES		
4610 · UTSU		
4611 · TTC Tokens	270.00	705.00
4610 · UTSU - Other	4,553.25	16,111.50
Total 4610 · UTSU	4,823.25	16,816.50
4630 · TTC Commissions	51.37	100.41
Total 4600 · TTC METROPASS SALES	4,874.62	16,916.91
4700 · ORIENTATION		
4730 · Clubs Fair Fees	10,640.00	14,488.50
4740 · Sponsorship	29,050.19	56,299.19
Total 4700 · ORIENTATION	39,690.19	70,787.69
4800 · FRONT DESK SERVICES		
4830 · Front Desk Over/Short	403.07	325.22
4850 · STOP Plates	20.00	20.00
4860 · Other (ISIC, Faxes & other)		3.00
4870 · TICKET SALES		
4871 · Ticket Sales ~ Cineplex		
48711 · Ticket Sales ~ Cineplex combo	226.56	566.40
4871 · Ticket Sales ~ Cineplex - Other	1,814.00	5,170.69
Total 4871 · Ticket Sales ~ Cineplex	2,040.56	5,737.09
4873 · Ticket Sales ~ Wonderland		
48733 · Ticket Sales ~ Wonderland V.2	2,168.92	3,530.80
487333 · Wonderland ~ Junior Ticket	138.04	207.06
Total 4873 · Ticket Sales ~ Wonderland	2,306.96	3,737.86
4874 · Ticket Sales ~ Comedy	20.00	80.00
4879 · Ticket Sales ~ Archery	162.00	180.00

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4881 · Ticket Sales ~ Ripleys Aquarium	1,858.08	4,313.40
4882 · Ticket Sales ~ Events	2,441.56	5,985.76
4884 · Ticket Sales - Seasonals	451.50	451.50
Total 4870 · TICKET SALES	9,280.66	20,485.61
4891 · Merchandise	53.11	79.66
4892 · BBQ	44.24	44.24
4893 · SPC Cards		8.00
4895 · Photocopies	127.47	483.90
Total 4800 · FRONT DESK SERVICES	9,928.55	21,449.63
4810 · FUNDRAISING SPONSORSHIP & EVENT		
4812 · HANDBOOK SPONSORSHIP	9,346.00	20,656.44
4813 · Events	200.00	200.00
Total 4810 · FUNDRAISING SPONSORSHIP & EVENT	9,546.00	20,856.44
4820 · INTEREST INCOME		
4822 · General & TSLD Interest	100.32	35,640.84
4824 · Capital Fund	2.18	6.47
4826 · TTC		22.61
Total 4820 · INTEREST INCOME	102.50	35,669.92
4950 · Food Bank	191.00	383.00
4970 · Banner Printing		425.50
4990 · Reimbursement	232.44	395.93
Total 4000 · REVENUE	90,975.80	258,678.44
Total Income	90,975.80	258,678.44
Cost of Goods Sold		
5001 · Cost of Goods Sold	28.12	379.10
Total COGS	28.12	379.10
Gross Profit	90,947.68	258,299.34
Expense		
6000 · EXPENSES		
6100 · PROGRAMING		
6120 · Social Justice & Equity Comm.	1,501.73	5,637.80
6130 · Executive Committee		1,200.00
6140 · Community Action Comm.	212.44	291.17
6160 · Miscellaneous Internal Expenses	128.73	207.81
6170 · Blue Crew	1,189.10	1,892.14
6700 · ORIENTATION		
6701 · Events	17,292.96	18,123.78
6702 · Bulk Purchasing Subsidy	21,936.59	21,936.59
6703 · Logistics		145.20
6704 · Promotions	2,500.00	2,526.53

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6705 · Transportation	583.75	583.75
6706 · Training	478.79	2,878.79
6750 · Orientation - Other	269.05	2,608.07
Total 6700 · ORIENTATION	43,061.14	48,802.71
Total 6100 · PROGRAMING	46,093.14	58,031.63
6200 · SERVICES		
6600 · TTC METROPASS PURCHASES		
6610 · Inventory Purchases	5,137.00	10,040.50
Total 6600 · TTC METROPASS PURCHASES	5,137.00	10,040.50
7140 · FOOD BANK		
7141 · St. George	1,557.00	2,405.56
Total 7140 · FOOD BANK	1,557.00	2,405.56
7150 · INCOME TAX CLINICS		90.70
7800 · FRONT DESK SERVICES		
7870 · Tickets		
7871 · Tickets ~ Cineplex	6,720.00	6,720.00
7873 · Tickets ~ Wonderland	6,566.81	6,566.81
7875 · Tickets ~ Ripleys		4,416.00
Total 7870 · Tickets	13,286.81	17,702.81
7880 · Good Food Box	239.00	463.00
7882 · Banner Printing Services		676.00
7999 · Uncategorized Expenses		
Total 7800 · FRONT DESK SERVICES	13,525.81	18,841.81
Total 6200 · SERVICES	20,219.81	31,378.57
6800 · CLUB & PROJECT SUBSIDIES		
6801 · Long Term Funding	(7,529.12)	(7,239.12)
6805 · Start-Up Funding	(242.60)	(242.60)
6807 · Short Term Funding	(150.20)	(150.20)
Total 6800 · CLUB & PROJECT SUBSIDIES	(7,921.92)	(7,631.92)
7500 · HUMAN RESOURCES		
7510 · SALARIES & WAGES		
7511 · Full-Time Staff	21,338.70	155,723.88
7512 · Orientation	4,585.00	14,311.25
7513 · Executives	14,041.25	42,891.38
7514 · Associates	11,279.76	14,256.51
7515 · Front Desk & Other	1,626.00	4,422.00
7517 · Wages - Casual & Contractor		
75171 · Food Bank Wages - Casual	399.00	1,117.20
75172 · Postering Wages - Casual	171.00	171.00
7517 · Wages - Casual & Contractor - Other	110.00	110.00

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Total 7517 · Wages - Casual & Contractor	680.00	1,398.20
Total 7510 · SALARIES & WAGES	53,550.71	233,003.22
7520 · Payroll Expenses		
7521 · CPP	2,334.46	9,872.56
7522 · EI	1,243.14	4,922.13
7523 · Vacation Paid	1,254.64	2,888.01
7524 · Public Holiday Pay	65.21	297.66
Total 7520 · Payroll Expenses	4,897.45	17,980.36
7530 · RRSP Contributions		5,971.73
7545 · Employer Health Tax	1,100.87	4,831.23
7551 · Sunlife Benefits	1,823.70	5,254.34
7560 · WSIB Premiums	278.78	1,505.79
7570 · Development & Training		160.00
7572 · Taxable Employee Benefits	270.00	856.25
Total 7500 · HUMAN RESOURCES	61,921.51	269,562.92
7600 · ADMIN & OFFICE		
7605 · Acct & Bkp Fees		1,017.00
7615 · Insurance	1,000.00	1,000.00
7620 · Legal	25,012.18	33,676.96
7630 · Postage & Courier	318.50	380.35
7640 · Telephone	279.76	573.91
7645 · Transportation	149.07	3,352.93
7660 · EQUIPMENT, PRINTING, & SUPPLIES		
7662 · Photocopier (Lease & Printing)	5,723.14	5,800.94
7664 · Repairs and Maintenance	362.47	3,436.10
7665 · Equipment & Supplies	1,503.62	4,033.59
7706 · Small Office Equipment		48.57
Total 7660 · EQUIPMENT, PRINTING, & SUPPLIES	7,589.23	13,319.20
7670 · FINANCIAL FEES		
7672 · Bank Fees	2.00	67.00
7674 · Interest & Late Fees	0.34	0.39
7676 · Transaction Fees	105.02	284.11
7677 · Merchant Service Charge	395.54	905.21
Total 7670 · FINANCIAL FEES	502.90	1,256.71
7680 · ORG. GOVERNANCE & MEETINGS		
7682 · Conferences & Other Meetings	8,097.79	9,438.04
7684 · UTSU Meetings	31.64	1,233.60
7687 · General Meetings	15.00	90.00
7688 · Board Retreat	2,469.76	11,718.97
Total 7680 · ORG. GOVERNANCE & MEETINGS	10,614.19	22,480.61
7600 · ADMIN & OFFICE - Other		60.83
Total 7600 · ADMIN & OFFICE	45,465.83	77,118.50

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7700 · COMMUNICATIONS		
7703 · Software & Computer Parts	195.03	608.17
7707 · Website	1,082.52	1,578.04
7708 · List-Serve Email Communications	19.89	61.73
Total 7700 · COMMUNICATIONS	1,297.44	2,247.94
Total 6000 · EXPENSES	167,075.81	430,707.64
Total Expense	167,075.81	430,707.64
Net Ordinary Income	(76,128.13)	(172,408.30)
Net Income	(76,128.13)	(172,408.30)