

University of Toronto Students' Union
Profit & Loss YTD Comparison
November 2017

	Nov 17	May - Nov 17
Ordinary Income/Expense		
Income		
4000 · REVENUE		
4100 · MEMBERSHIP FEES		
4110 · Society Fees		
4111 · Summer St. George		81,067.77
4112 · Summer UTM		7,766.87
4114 · Fall & Winter St. George		770,087.82
4115 · Fall & Winter UTM		51,897.23
Total 4110 · Society Fees		910,819.69
4130 · Orientation Fees		
4131 · Summer St. George		2,204.12
4132 · Summer UTM		351.95
4134 · Fall & Winter St. George		21,632.73
4135 · Fall & Winter UTM		2,311.65
Total 4130 · Orientation Fees		26,500.45
4500 · HEALTH & DENTAL PLAN FEES (IN)		
4505 · FEES COLLECTED		
4530 · Family Opt-Ins		1,536.80
Total 4505 · FEES COLLECTED		1,536.80
Total 4500 · HEALTH & DENTAL PLAN FEES (IN)		1,536.80
Total 4100 · MEMBERSHIP FEES		938,856.94
4600 · TTC METROPASS SALES		
4610 · UTSU		
4611 · TTC Tokens	300.00	2,910.00
4610 · UTSU - Other	10,157.25	90,598.00
Total 4610 · UTSU	10,457.25	93,508.00
4620 · Non-UTSU (UTMSU & Chestnut)		116.75
4630 · TTC Commissions	43.20	842.94
Total 4600 · TTC METROPASS SALES	10,500.45	94,467.69
4700 · ORIENTATION		
4730 · Clubs Fair Fees	(244.00)	37,918.50
4740 · Sponsorship		
4741 · Corporate Sponsorship		8,448.00
4740 · Sponsorship - Other		124,170.19
Total 4740 · Sponsorship		132,618.19
4700 · ORIENTATION - Other		39.92
Total 4700 · ORIENTATION	(244.00)	170,576.61
4800 · FRONT DESK SERVICES		
4830 · Front Desk Over/Short	(31.99)	(91.85)

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4850 · STOP Plates	40.00	160.00
4860 · Other (ISIC, Faxes & other)		6.00
4870 · TICKET SALES		
4871 · Ticket Sales ~ Cineplex		
48711 · Ticket Sales ~ Cineplex combo	339.84	1,670.88
4871 · Ticket Sales ~ Cineplex - Other	2,222.15	11,646.67
Total 4871 · Ticket Sales ~ Cineplex	2,561.99	13,317.55
4873 · Ticket Sales ~ Wonderland		
48733 · Ticket Sales ~ Wonderland V.2		3,883.88
487333 · Wonderland ~ Junior Ticket		241.57
Total 4873 · Ticket Sales ~ Wonderland		4,125.45
4874 · Ticket Sales ~ Comedy	130.00	260.00
4876 · Ticket Sales ~ Raptors		931.97
4879 · Ticket Sales ~ Archery	216.00	648.00
4881 · Ticket Sales ~ Ripleys Aquarium	1,216.60	9,091.32
4882 · Ticket Sales ~ Events		10,312.52
4884 · Ticket Sales - Seasonals	42.00	8,783.26
Total 4870 · TICKET SALES	4,166.59	47,470.07
4891 · Merchandise	221.28	1,081.30
4892 · BBQ		110.60
4893 · SPC Cards	76.11	807.53
4895 · Photocopies	514.62	2,181.24
4896 · Rentals Bank	12.00	48.00
Total 4800 · FRONT DESK SERVICES	4,998.61	51,772.89
4810 · FUNDRAISING SPONSORSHIP & EVENT		
4812 · HANDBOOK SPONSORSHIP	3,899.00	32,941.44
4813 · Events		4,493.55
Total 4810 · FUNDRAISING SPONSORSHIP & EVENT	3,899.00	37,434.99
4820 · INTEREST INCOME		
4822 · General & TSLD Interest	550.46	40,918.83
4824 · Capital Fund	2.11	31,316.03
4826 · TTC	0.28	23.49
Total 4820 · INTEREST INCOME	552.85	72,258.35
4950 · Food Bank	276.00	1,623.00
4970 · Banner Printing	169.00	1,461.47
4975 · Bulk Purchasing		6,693.38
4980 · External Commission		85.50
4990 · Reimbursement	20.00	17,450.57
5999 · Uncategorized Income	25,000.00	30,411.00
Total 4000 · REVENUE	45,171.91	1,423,092.39

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Total Income	45,171.91	1,423,092.39
Cost of Goods Sold		
5001 · Cost of Goods Sold	93.60	954.39
Total COGS	93.60	954.39
Gross Profit	45,078.31	1,422,138.00
Expense		
6000 · EXPENSES		
6100 · PROGRAMING		
6110 · Campus Life Comm.	953.44	5,165.46
6120 · Social Justice & Equity Comm.	779.79	7,702.76
6130 · Executive Committee	789.60	3,751.81
6140 · Community Action Comm.	25.80	625.40
6150 · Academic & Student Rights Comm.	1,025.67	1,025.67
6160 · Miscellaneous Internal Expenses	89.90	18,603.34
6170 · Blue Crew	111.07	4,045.28
6180 · Breakfast Programs	164.66	436.15
6190 · UTSUs Got You	3,233.67	3,837.73
6700 · ORIENTATION		
6701 · Events	141.51	94,356.91
6702 · Bulk Purchasing Subsidy		35,491.79
6703 · Logistics	9,051.30	18,908.90
6704 · Promotions	1,250.00	7,813.52
6705 · Transportation	1,017.69	8,217.13
6706 · Training		3,186.54
6750 · Orientation - Other	282.86	14,478.18
6760 · Winter Week of Welcome	9,018.25	12,757.80
6700 · ORIENTATION - Other		24.11
Total 6700 · ORIENTATION	20,761.61	195,234.88
Total 6100 · PROGRAMING	27,935.21	240,428.48
6200 · SERVICES		
6400 · MEMBERS HANDBOOK & PLANNER		
6410 · St. George		51,494.87
Total 6400 · MEMBERS HANDBOOK & PLANNER		51,494.87
6600 · TTC METROPASS PURCHASES		
6610 · Inventory Purchases	4,319.75	84,293.50
Total 6600 · TTC METROPASS PURCHASES	4,319.75	84,293.50
7110 · BURSARIES		
7111 · Book Bursary		300.00
7112 · Academic Endeavour Grants		300.00
7113 · Exam Deferral Bursary		100.00
Total 7110 · BURSARIES		700.00

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7140 · FOOD BANK		
7141 · St. George	630.00	4,758.45
7140 · FOOD BANK - Other		141.98
Total 7140 · FOOD BANK	630.00	4,900.43
7150 · INCOME TAX CLINICS		90.70
7800 · FRONT DESK SERVICES		
7870 · Tickets		
7871 · Tickets ~ Cineplex		6,720.00
7873 · Tickets ~ Wonderland	1,725.66	17,726.55
7875 · Tickets ~ Ripleys		8,738.00
7885 · Tickets - Seasonal		6,773.45
Total 7870 · Tickets	1,725.66	39,958.00
7880 · Good Food Box	449.00	1,677.00
7882 · Banner Printing Services	100.00	1,577.00
7886 · SPC Cards		2,100.00
7889 · Bulk Purchase Service		1,977.61
7999 · Uncategorized Expenses		(56.24)
Total 7800 · FRONT DESK SERVICES	2,274.66	47,233.37
Total 6200 · SERVICES	7,224.41	188,712.87
6800 · CLUB & PROJECT SUBSIDIES		
6801 · Long Term Funding	8,000.00	36,298.51
6804 · Clubs - Other Expenses	196.51	714.85
6805 · Start-Up Funding		(242.60)
6807 · Short Term Funding	700.00	549.80
6808 · Summer Funding		2,591.93
6810 · Unity Ball		2,080.00
Total 6800 · CLUB & PROJECT SUBSIDIES	8,896.51	41,992.49
7500 · HUMAN RESOURCES		
7510 · SALARIES & WAGES		
7511 · Full-Time Staff	21,338.70	251,786.78
7512 · Orientation		36,098.64
7513 · Executives	11,816.00	99,962.38
7514 · Associates	7,050.00	45,584.76
7515 · Front Desk & Other	4,630.25	14,727.75
7517 · Wages - Casual & Contractor		
75171 · Food Bank Wages - Casual	414.00	2,512.80
75172 · Postering Wages - Casual	228.00	980.40
7517 · Wages - Casual & Contractor - Other	903.00	1,783.00
Total 7517 · Wages - Casual & Contractor	1,545.00	5,276.20
Total 7510 · SALARIES & WAGES	46,379.95	453,436.51
7520 · Payroll Expenses		
7521 · CPP	1,092.72	17,205.99

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7522 · EI	593.95	8,764.33
7523 · Vacation Paid	984.85	7,780.84
7524 · Public Holiday Pay		365.37
7520 · Payroll Expenses - Other		173.95
Total 7520 · Payroll Expenses	2,671.52	34,290.48
7530 · RRSP Contributions		10,041.01
7545 · Employer Health Tax	975.23	9,444.82
7551 · Sunlife Benefits	2,088.69	13,170.16
7560 · WSIB Premiums	257.63	2,703.99
7570 · Development & Training		160.00
7572 · Taxable Employee Benefits	1,334.23	3,039.23
Total 7500 · HUMAN RESOURCES	53,707.25	526,286.20
7600 · ADMIN & OFFICE		
7605 · Acct & Bkp Fees		4,497.40
7610 · Audit & Accounting Fees	15,255.00	15,255.00
7615 · Insurance	1,730.80	30,253.96
7620 · Legal	30,646.59	120,594.44
7630 · Postage & Courier	242.09	993.00
7640 · Telephone	291.87	2,037.94
7645 · Transportation	465.61	5,177.40
7650 · ELECTIONS & REFERENDA		
7652 · Candidate Reimbursements	180.00	322.76
7654 · Operations & Supplies	339.00	3,950.48
Total 7650 · ELECTIONS & REFERENDA	519.00	4,273.24
7660 · EQUIPMENT, PRINTING, & SUPPLIES		
7662 · Photocopier (Lease & Printing)	5,818.82	11,697.56
7664 · Repairs and Maintenance	966.00	10,219.76
7665 · Equipment & Supplies	2,567.95	17,748.83
7706 · Small Office Equipment		142.44
Total 7660 · EQUIPMENT, PRINTING, & SUPPLIES	9,352.77	39,808.59
7670 · FINANCIAL FEES		
7672 · Bank Fees		87.40
7674 · Interest & Late Fees		1,645.65
7676 · Transaction Fees	196.38	1,075.72
7677 · Merchant Service Charge	20.72	1,537.37
Total 7670 · FINANCIAL FEES	217.10	4,346.14
7680 · ORG. GOVERNANCE & MEETINGS		
7682 · Conferences & Other Meetings	1,583.05	11,280.38
7684 · UTSU Meetings	119.78	2,711.75
7687 · General Meetings	2,643.00	5,253.68
7688 · Board Retreat		11,949.49
Total 7680 · ORG. GOVERNANCE & MEETINGS	4,345.83	31,195.30

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7600 · ADMIN & OFFICE - Other	868.31	1,768.90
Total 7600 · ADMIN & OFFICE	63,934.97	260,201.31
7700 · COMMUNICATIONS		
7703 · Software & Computer Parts	383.52	2,692.52
7707 · Website	(592.77)	5,680.74
7708 · List-Serve Email Communications	19.50	138.72
7710 · Promotions		
7711 · Online Advertisement	318.00	884.77
7713 · Give Aways		25.54
7710 · Promotions - Other	1,808.00	1,934.56
Total 7710 · Promotions	2,126.00	2,844.87
Total 7700 · COMMUNICATIONS	1,936.25	11,356.85
Total 6000 · EXPENSES	163,634.60	1,268,978.20
Total Expense	163,634.60	1,268,978.20
Net Ordinary Income	(118,556.29)	153,159.80
Net Income	(118,556.29)	153,159.80