

University of Toronto Students' Union
Profit & Loss YTD Comparison
September 2017

	Sep 17	May - Sep 17
Ordinary Income/Expense		
Income		
4000 · REVENUE		
4100 · MEMBERSHIP FEES		
4110 · Society Fees		
4111 · Summer St. George	6,285.88	81,067.77
4112 · Summer UTM	523.35	7,766.87
4114 · Fall & Winter St. George	811,659.98	811,659.98
4115 · Fall & Winter UTM	44,811.76	51,897.23
Total 4110 · Society Fees	863,280.97	952,391.85
4130 · Orientation Fees		
4131 · Summer St. George	170.90	2,204.12
4132 · Summer UTM	23.71	351.95
4134 · Fall & Winter St. George	21,632.73	21,632.73
4135 · Fall & Winter UTM	1,990.57	2,311.65
Total 4130 · Orientation Fees	23,817.91	26,500.45
Total 4100 · MEMBERSHIP FEES	887,098.88	978,892.30
4600 · TTC METROPASS SALES		
4610 · UTSU		
4611 · TTC Tokens	765.00	1,965.00
4610 · UTSU - Other	28,253.50	57,441.00
Total 4610 · UTSU	29,018.50	59,406.00
4620 · Non-UTSU (UTMSU & Chestnut)		116.75
4630 · TTC Commissions	200.81	601.27
Total 4600 · TTC METROPASS SALES	29,219.31	60,124.02
4700 · ORIENTATION		
4730 · Clubs Fair Fees	2,844.00	38,415.00
4740 · Sponsorship	17,215.00	124,170.19
4700 · ORIENTATION - Other	39.92	39.92
Total 4700 · ORIENTATION	20,098.92	162,625.11
4800 · FRONT DESK SERVICES		
4830 · Front Desk Over/Short	90.40	194.66
4850 · STOP Plates	100.00	120.00
4860 · Other (ISIC, Faxes & other)	1.50	6.00
4870 · TICKET SALES		
4871 · Ticket Sales ~ Cineplex		
48711 · Ticket Sales ~ Cineplex combo	311.52	991.20
4871 · Ticket Sales ~ Cineplex - Other	1,614.46	7,846.34
Total 4871 · Ticket Sales ~ Cineplex	1,925.98	8,837.54
4873 · Ticket Sales ~ Wonderland		
48733 · Ticket Sales ~ Wonderland V.2		3,883.88

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487333 · Wonderland ~ Junior Ticket		241.57
Total 4873 · Ticket Sales ~ Wonderland		4,125.45
4874 · Ticket Sales ~ Comedy		100.00
4879 · Ticket Sales ~ Archery	90.00	378.00
4881 · Ticket Sales ~ Ripleys Aquarium	796.32	6,923.56
4882 · Ticket Sales ~ Events	490.08	10,312.52
4884 · Ticket Sales - Seasonals	306.12	4,934.36
Total 4870 · TICKET SALES	3,608.50	35,611.43
4891 · Merchandise	423.89	661.86
4892 · BBQ	44.24	88.48
4893 · SPC Cards	529.60	638.52
4895 · Photocopies	520.02	1,117.17
4896 · Rentals Bank		12.00
Total 4800 · FRONT DESK SERVICES	5,318.15	38,450.12
4810 · FUNDRAISING SPONSORSHIP & EVENT		
4812 · HANDBOOK SPONSORSHIP	8,386.00	29,042.44
4813 · Events	4,124.16	4,324.16
Total 4810 · FUNDRAISING SPONSORSHIP & EVENT	12,510.16	33,366.60
4820 · INTEREST INCOME		
4822 · General & TSLD Interest	1,474.37	37,202.06
4824 · Capital Fund	21,991.47	22,000.12
4826 · TTC		22.61
Total 4820 · INTEREST INCOME	23,465.84	59,224.79
4950 · Food Bank	404.00	894.00
4970 · Banner Printing		1,292.47
4975 · Bulk Purchasing		6,693.38
4980 · External Commission		85.50
4990 · Reimbursement		415.93
Total 4000 · REVENUE	978,115.26	1,342,064.22
Total Income	978,115.26	1,342,064.22
Cost of Goods Sold		
5001 · Cost of Goods Sold	241.80	712.22
Total COGS	241.80	712.22
Gross Profit	977,873.46	1,341,352.00
Expense		
6000 · EXPENSES		
6100 · PROGRAMING		
6110 · Campus Life Comm.	1,226.79	1,226.79
6120 · Social Justice & Equity Comm.		6,879.64

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6130 · Executive Committee	1,708.87	2,908.87
6140 · Community Action Comm.		599.60
6160 · Miscellaneous Internal Expenses	253.96	1,436.24
6170 · Blue Crew	1,983.39	3,875.53
6700 · ORIENTATION		
6701 · Events	27,013.95	92,692.09
6702 · Bulk Purchasing Subsidy		35,491.79
6703 · Logistics	7,145.98	9,857.60
6704 · Promotions	2,574.89	6,399.01
6705 · Transportation	5,467.70	7,039.97
6706 · Training	123.17	3,161.96
6750 · Orientation - Other	2,768.82	13,938.75
6760 · Winter Week of Welcome	2,825.00	2,825.00
6700 · ORIENTATION - Other	24.11	24.11
Total 6700 · ORIENTATION	47,943.62	171,430.28
Total 6100 · PROGRAMING	53,116.63	188,356.95
6200 · SERVICES		
6400 · MEMBERS HANDBOOK & PLANNER		
6410 · St. George	1,350.00	1,350.00
Total 6400 · MEMBERS HANDBOOK & PLANNER	1,350.00	1,350.00
6600 · TTC METROPASS PURCHASES		
6610 · Inventory Purchases	20,081.00	60,126.25
Total 6600 · TTC METROPASS PURCHASES	20,081.00	60,126.25
7110 · BURSARIES		
7111 · Book Bursary	300.00	300.00
7112 · Academic Endeavour Grants	300.00	300.00
7113 · Exam Deferral Bursary	100.00	100.00
Total 7110 · BURSARIES	700.00	700.00
7140 · FOOD BANK		
7141 · St. George	1,452.89	4,078.45
Total 7140 · FOOD BANK	1,452.89	4,078.45
7150 · INCOME TAX CLINICS		90.70
7800 · FRONT DESK SERVICES		
7870 · Tickets		
7871 · Tickets ~ Cineplex		6,720.00
7873 · Tickets ~ Wonderland		10,946.46
7875 · Tickets ~ Ripleys	4,322.00	8,738.00
7885 · Tickets - Seasonal	6,438.05	6,438.05
Total 7870 · Tickets	10,760.05	32,842.51
7880 · Good Food Box	165.00	801.00
7882 · Banner Printing Services	76.00	1,477.00

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7886 · SPC Cards		2,100.00
7889 · Bulk Purchase Service		1,977.61
7999 · Uncategorized Expenses		(56.24)
Total 7800 · FRONT DESK SERVICES	11,001.05	39,141.88
Total 6200 · SERVICES	34,584.94	105,487.28
6800 · CLUB & PROJECT SUBSIDIES		
6801 · Long Term Funding	(375.00)	(7,479.72)
6804 · Clubs - Other Expenses		192.36
6805 · Start-Up Funding		(242.60)
6807 · Short Term Funding		(150.20)
6808 · Summer Funding	31.53	2,091.93
6810 · Unity Ball		2,080.00
Total 6800 · CLUB & PROJECT SUBSIDIES	(343.47)	(3,508.23)
7500 · HUMAN RESOURCES		
7510 · SALARIES & WAGES		
7511 · Full-Time Staff	21,338.70	209,109.38
7512 · Orientation	7,618.76	34,018.64
7513 · Executives	12,285.00	75,966.38
7514 · Associates	6,818.75	32,922.26
7515 · Front Desk & Other	1,482.00	8,394.00
7517 · Wages - Casual & Contractor		
75171 · Food Bank Wages - Casual	319.20	1,755.60
75172 · Postering Wages - Casual	228.00	478.80
7517 · Wages - Casual & Contractor - Other		110.00
Total 7517 · Wages - Casual & Contractor	547.20	2,344.40
Total 7510 · SALARIES & WAGES	50,090.41	362,755.06
7520 · Payroll Expenses		
7521 · CPP	1,992.13	14,905.32
7522 · EI	977.96	7,532.94
7523 · Vacation Paid	1,133.28	5,894.28
7524 · Public Holiday Pay	67.71	365.37
Total 7520 · Payroll Expenses	4,171.08	28,697.91
7530 · RRSP Contributions	4,069.28	10,041.01
7545 · Employer Health Tax	1,112.23	7,558.31
7551 · Sunlife Benefits	2,088.69	9,166.73
7560 · WSIB Premiums	291.52	2,204.29
7570 · Development & Training		160.00
7572 · Taxable Employee Benefits	366.25	1,488.75
Total 7500 · HUMAN RESOURCES	62,189.46	422,072.06
7600 · ADMIN & OFFICE		
7605 · Acct & Bkp Fees		3,469.10
7615 · Insurance		6,888.16
7620 · Legal		33,676.96

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7630 · Postage & Courier	20.00	750.91
7640 · Telephone	293.17	1,453.65
7645 · Transportation	213.72	4,477.62
7650 · ELECTIONS & REFERENDA		
7654 · Operations & Supplies	1,582.00	1,582.00
Total 7650 · ELECTIONS & REFERENDA	1,582.00	1,582.00
7660 · EQUIPMENT, PRINTING, & SUPPLIES		
7662 · Photocopier (Lease & Printing)		5,878.74
7664 · Repairs and Maintenance	5,817.66	9,253.76
7665 · Equipment & Supplies	3,767.09	10,546.47
7706 · Small Office Equipment	93.87	142.44
Total 7660 · EQUIPMENT, PRINTING, & SUPPLIES	9,678.62	25,821.41
7670 · FINANCIAL FEES		
7672 · Bank Fees	0.90	77.40
7674 · Interest & Late Fees	815.30	1,136.77
7676 · Transaction Fees	203.07	745.92
7677 · Merchant Service Charge	200.42	1,493.77
Total 7670 · FINANCIAL FEES	1,219.69	3,453.86
7680 · ORG. GOVERNANCE & MEETINGS		
7682 · Conferences & Other Meetings	223.89	9,697.33
7684 · UTSU Meetings	467.65	2,329.53
7687 · General Meetings	1,750.00	1,965.45
7688 · Board Retreat		11,949.49
Total 7680 · ORG. GOVERNANCE & MEETINGS	2,441.54	25,941.80
7600 · ADMIN & OFFICE - Other		900.59
Total 7600 · ADMIN & OFFICE	15,448.74	108,416.06
7700 · COMMUNICATIONS		
7703 · Software & Computer Parts	186.52	1,921.96
7707 · Website	1,566.64	3,383.09
7708 · List-Serve Email Communications	18.72	100.05
7710 · Promotions		
7711 · Online Advertisement		383.31
7713 · Give Aways	25.54	25.54
7710 · Promotions - Other		126.56
Total 7710 · Promotions	25.54	535.41
Total 7700 · COMMUNICATIONS	1,797.42	5,940.51
Total 6000 · EXPENSES	166,793.72	826,764.63
Total Expense	166,793.72	826,764.63
Net Ordinary Income	811,079.74	514,587.37

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Net Income	<u>811,079.74</u>	<u>514,587.37</u>