

2017-2018

Preliminary Budget

University of Toronto Students' Union Preliminary Budget '17 - '18 Summary

	Actuals May '16 - Apr 17	Operating Budget '16-'17	Preliminary Budget '17-'18
REVENUE			
Membership	2,606,694.44	2,574,400.00	2,591,157.71
Metropass Sales	145,763.38	245,000.00	138,000.00
Orientation	221,340.16	215,261.87	230,000.00
Front Desk Services	106,615.63	106,375.00	124,285.00
Fundraising and Sponsorship	58,293.46	52,137.85	49,200.00
Interest Income	37,815.68	46,525.00	43,500.00
Summer Mailing	0.00	2,500.00	0.00
Food Bank	3,632.00	1,453.00	3,500.00
Banner Printing	3,437.50	1,899.00	3,500.00
Bulk Purchasing	13,712.40	9,253.40	10,000.00
Other	2,213.61	1,411.09	0.00
TOTAL REVENUES	<u>3,199,518.26</u>	<u>3,256,216.21</u>	<u>3,193,142.71</u>
Cost of Goods Sold	3,817.93	10,000.00	4,000.00
GROSS PROFIT	3,195,700.33	3,246,216.21	3,189,142.71
EXPENSES			
Programming	388,878.17	393,099.15	421,621.00
Services	491,355.87	595,767.95	522,835.00
Human Resources	1,014,322.08	1,022,400.00	1,027,828.09
Administrative and Office	361,249.20	349,549.60	382,600.00
Communications	50,537.35	48,707.00	42,250.00
TOTAL EXPENSES	<u>2,306,342.67</u>	<u>2,409,523.70</u>	<u>2,397,134.09</u>
NET INCOME	<u>889,357.66</u>	<u>836,692.51</u>	<u>792,008.62</u>
ADJUSTMENTS	(799,243.84)	(790,450.00)	(784,736.00)
ADJUSTED NET INCOME	<u>90,113.82</u>	<u>46,242.51</u>	<u>7,272.62</u>