

2017-2018 Operating Budget

| University of Toronto Students' Union | | | | | |
|---------------------------------------------------|--------------------------|--------------------------|---------------------|----------------|--------------------------|
| Preliminary Budget '17 - '18 | | | | | |
| | Actuals May '16 - Apr 17 | Operating Budget '16-'17 | \$ Over Budget | % of Budget | Operating Budget '17-'18 |
| Income | | | | | |
| 4000 · REVENUE | | | | | |
| 4100 · MEMBERSHIP FEES | | | | | |
| 4110 · Society Fees | | | | | |
| 4111 · Summer St. George | 75,485.71 | 80,000.00 | (4,514.29) | 94.36% | 78,945.08 |
| 4112 · Summer UTM | 46,651.82 | 50,000.00 | (3,348.18) | 93.3% | 45,365.43 |
| 4114 · Fall & Winter St. George | 1,316,929.34 | 1,287,300.00 | 29,629.34 | 102.3% | 1,289,801.04 |
| 4115 · Fall & Winter UTM | 483,573.00 | 470,000.00 | 13,573.00 | 102.89% | 444,706.98 |
| Total 4110 · Society Fees | 1,922,639.87 | 1,887,300.00 | 35,339.87 | 101.87% | 1,858,818.53 |
| 4120 · Student Refugee Program Fees | | | | | |
| 4121 · Summer St. George | 2,880.82 | 3,000.00 | (119.18) | 96.03% | 2,800.00 |
| 4122 · Summer UTM | 1,780.41 | 2,000.00 | (219.59) | 89.02% | 1,700.00 |
| 4124 · Fall & Winter St. George | 50,127.82 | 47,400.00 | 2,727.82 | 105.76% | 49,095.00 |
| 4125 · Fall & Winter UTM | 18,405.83 | 17,600.00 | 805.83 | 104.58% | 16,927.00 |
| Total 4120 · Student Refugee Program Fees | 73,194.88 | 70,000.00 | 3,194.88 | 104.56% | 70,522.00 |
| 4130 · Orientation Fees | | | | | |
| 4131 · Summer St. George | 2,087.55 | 2,000.00 | 87.55 | 104.38% | 2,104.08 |
| 4132 · Summer UTM | 1,290.15 | 1,400.00 | (109.85) | 92.15% | 1,209.10 |
| 4134 · Fall & Winter St. George | 35,805.00 | 47,400.00 | (11,595.00) | 75.54% | 35,068.00 |
| 4135 · Fall & Winter UTM | 13,147.73 | 12,800.00 | 347.73 | 102.72% | 12,091.00 |
| Total 4130 · Orientation Fees | 52,330.43 | 63,600.00 | (11,269.57) | 82.28% | 50,472.18 |
| 4140 · Dollars for Day Care Fees | | | | | |
| 4141 · Summer St. George | 2,087.55 | 2,000.00 | 87.55 | 104.38% | 2,000.00 |
| 4142 · Summer UTM | 1,290.15 | 1,400.00 | (109.85) | 92.15% | 1,300.00 |
| 4144 · Fall & Winter St. George | 35,805.00 | 34,300.00 | 1,505.00 | 104.39% | 35,068.00 |
| 4145 · Fall & Winter UTM | 13,147.73 | 12,800.00 | 347.73 | 102.72% | 12,091.00 |
| Total 4140 · Dollars for Day Care Fees | 52,330.43 | 50,500.00 | 1,830.43 | 103.63% | 50,459.00 |
| 4150 · Accessibility Program Fees | | | | | |
| 4151 · Summer St. George | 4,175.09 | 4,500.00 | (324.91) | 92.78% | 4,000.00 |
| 4152 · Summer UTM | 2,580.30 | 2,800.00 | (219.70) | 92.15% | 2,500.00 |
| 4154 · Fall & Winter St. George | 71,611.17 | 70,700.00 | 911.17 | 101.29% | 70,136.00 |
| 4155 · Fall & Winter UTM | 26,295.47 | 25,000.00 | 1,295.47 | 105.18% | 24,182.00 |
| Total 4150 · Accessibility Program Fees | 104,662.03 | 103,000.00 | 1,662.03 | 101.61% | 100,818.00 |
| 4160 · Accessibility Resource Fund | | | | | |
| 4161 · Fall & Winter St. George | | | | | 35,068.00 |
| Total 4160 · Accessibility Resource Fund | | | | | 35,068.00 |
| 4170 · Sustainable Food Levy | | | | | |
| 4171 · Fall & Winter St. George | | | | | 10,836.00 |
| 4172 · Fall & Winter UTM | | | | | 3,811.00 |
| Total 4170 · Sustainable Food Levy | | | | | 14,647.00 |
| 4500 · HEALTH & DENTAL PLAN FEES (IN) | | | | | |
| 4560 · Health & Dental Admin Fees | 400,000.00 | 400,000.00 | 0.00 | 100.0% | 425,000.00 |
| Total 4500 · HEALTH & DENTAL PLAN FEES | 400,000.00 | 400,000.00 | 0.00 | 100.0% | 425,000.00 |
| Total 4100 · MEMBERSHIP FEES | 2,605,157.64 | 2,574,400.00 | 30,757.64 | 101.2% | 2,605,804.71 |
| 4600 · TTC METROPASS SALES | | | | | |
| 4610 · UTSU | | | | | |
| 4611 · TTC Tokens | 15,632.50 | 22,000.00 | (6,367.50) | 71.06% | 15,000.00 |
| 4610 · UTSU - Other | 120,105.25 | 220,000.00 | (99,894.75) | 54.59% | 115,000.00 |
| Total 4610 · UTSU | 135,737.75 | 242,000.00 | (106,262.25) | 56.09% | 130,000.00 |
| 4620 · Non-UTSU (UTMSU & Chestnut) | 8,654.50 | 1,000.00 | 7,654.50 | 865.45% | 7,000.00 |
| 4630 · TTC Commissions | 1,371.13 | 2,000.00 | (628.87) | 68.56% | 1,000.00 |
| Total 4600 · TTC METROPASS SALES | 145,763.38 | 245,000.00 | (99,236.62) | 59.5% | 138,000.00 |
| 4700 · ORIENTATION | | | | | |
| 4720 · Kit Sales | | 9,500.00 | (9,500.00) | | 8,000.00 |
| 4730 · Clubs Fair Fees | 37,235.32 | 32,000.00 | 5,235.32 | 116.36% | 35,000.00 |
| 4740 · Sponsorship | | | | | |
| 4741 · Corporate Sponsorship | | 85,000.00 | (85,000.00) | | 125,000.00 |

| | | | | | |
|---------------------------------------------------|---------------------|---------------------|--------------------|----------------|---------------------|
| 4742 · Campus Sponsorship | | 40,000.00 | (40,000.00) | | 49,000.00 |
| 4743 · Divisional Sponsorship | | 5,000.00 | (5,000.00) | | - |
| 4744 · UoFT Central Admin | 10,342.97 | 10,817.00 | (474.03) | | 10,000.00 |
| 4740 · Sponsorship - Other | 173,761.87 | 32,944.87 | | | 3,000.00 |
| Total 4740 · Sponsorship | 184,104.84 | 173,761.87 | 10,342.97 | 105.95% | 187,000.00 |
| Total 4700 · ORIENTATION | 221,340.16 | 215,261.87 | 6,078.29 | 102.82% | 230,000.00 |
| 4800 · FRONT DESK SERVICES | | | | | |
| 4830 · Front Desk Over/Short | (366.66) | (350.00) | (16.66) | 104.76% | (350.00) |
| 4850 · STOP Plates | 280.00 | 100.00 | 180.00 | 280.0% | 300.00 |
| 4860 · Other (ISIC, Faxes & other) | 993.16 | 800.00 | 193.16 | 124.15% | 1,000.00 |
| 4870 · TICKET SALES | | | | | |
| 4871 · Ticket Sales ~ Cineplex | | | | | |
| 48711 · Ticket Sales ~ Cineplex | 3,280.39 | 28,000.00 | (24,719.61) | 11.72% | 4,000.00 |
| 4871 · Ticket Sales ~ Cineplex - | 19,254.63 | 2,000.00 | 17,254.63 | 962.73% | 20,000.00 |
| Total 4871 · Ticket Sales ~ Cineplex | 22,535.02 | 30,000.00 | (7,464.98) | 75.12% | 24,000.00 |
| 4873 · Ticket Sales ~ Wonderland | | | | | |
| 48733 · Ticket Sales ~ Wonderla | 9,083.68 | 4,000.00 | 5,083.68 | 227.09% | 8,000.00 |
| 487333 · Wonderland ~ Junior T | 235.34 | 225.00 | 10.34 | 104.6% | 235.00 |
| 48734 · Ticket Sales ~ Wonderland HH | | 3,500.00 | (3,500.00) | | |
| 4873 · Ticket Sales ~ Wonderlan | 8,751.40 | 10,000.00 | (1,248.60) | 87.51% | 8,750.00 |
| Total 4873 · Ticket Sales ~ Wonderla | 18,070.42 | 17,725.00 | 345.42 | 101.95% | 16,985.00 |
| 4874 · Ticket Sales ~ Comedy | 580.00 | 100.00 | 480.00 | 580.0% | 600.00 |
| 4876 · Ticket Sales ~ Raptors | 833.58 | 1,000.00 | (166.42) | 83.36% | 800.00 |
| 4879 · Ticket Sales ~ Archery | 360.00 | 1,000.00 | (640.00) | 36.0% | 350.00 |
| 4881 · Ticket Sales ~ Ripleys Aquari | 9,399.18 | 11,000.00 | (1,600.82) | 85.45% | 9,400.00 |
| 4882 · Ticket Sales ~ Events | 1,287.61 | 20,000.00 | (18,712.39) | 6.44% | 20,000.00 |
| 4884 · Ticket Sales - Seasonals | 38,755.39 | 3,000.00 | 35,755.39 | 1,291.85% | 35,000.00 |
| Total 4870 · TICKET SALES | 91,821.20 | 83,825.00 | 7,996.20 | 109.54% | 107,135.00 |
| 4890 · Good Food Box | 2,735.00 | 4,000.00 | (1,265.00) | 68.38% | 4,000.00 |
| 4891 · Merchandise | 6,515.68 | 13,000.00 | (6,484.32) | 50.12% | 6,500.00 |
| 4892 · BBQ | 199.08 | | | | |
| 4893 · SPC Cards | 768.00 | | | | 1,200.00 |
| 4895 · Photocopies | 3,634.17 | 5,000.00 | (1,365.83) | 72.68% | 4,000.00 |
| 4896 · Rentals Bank | 36.00 | | | | 500.00 |
| Total 4800 · FRONT DESK SERVICES | 106,615.63 | 106,375.00 | 240.63 | 100.23% | 124,285.00 |
| 4810 · FUNDRAISING SPONSORSHIP & EVENT | | | | | |
| 4812 · HANDBOOK SPONSORSHIP | | | | | |
| 48121 · St. George | 23,394.00 | 23,394.00 | 0.00 | 100.0% | |
| 4812 · HANDBOOK SPONSORSHIP | 3,087.75 | 3,087.75 | 0.00 | 100.0% | |
| Total 4812 · HANDBOOK SPONSORSHI | 26,481.75 | 26,481.75 | 0.00 | 100.0% | 25,000.00 |
| 4813 · Events | 9,118.71 | 8,616.10 | 502.61 | 105.83% | 10,000.00 |
| 4814 · Grants | 9,848.00 | 9,860.00 | (12.00) | 99.88% | 6,000.00 |
| 4815 · Winter Week Events | | | | | |
| 48155 · WWoW Clubs fee | 1,715.00 | 680.00 | 1,035.00 | 252.21% | 1,700.00 |
| 48156 · WWOW Concert Tickets | 5,790.00 | | 5,790.00 | 100.0% | - |
| 4815 · Winter Week Event Sponsors | 5,340.00 | 6,500.00 | (1,160.00) | 82.15% | 6,500.00 |
| Total 4815 · Winter Week Events | 12,845.00 | 7,180.00 | 5,665.00 | 178.9% | 8,200.00 |
| Total 4810 · FUNDRAISING SPONSORSHIP | 58,293.46 | 52,137.85 | 6,155.61 | 111.81% | 49,200.00 |
| 4820 · INTEREST INCOME | | | | | |
| 4822 · General & TSLD Interest | 31,614.69 | 40,000.00 | (8,385.31) | 79.04% | 31,000.00 |
| 4824 · Capital Fund | 25.65 | 25.00 | 0.65 | 102.6% | - |
| 4826 · TTC | | 6,500.00 | (6,500.00) | | 6,500.00 |
| 4820 · INTEREST INCOME - Other | 6,175.34 | | | | 6,000.00 |
| Total 4820 · INTEREST INCOME | 37,815.68 | 46,525.00 | (8,709.32) | 81.28% | 43,500.00 |
| 4900 · Summer Mailing | | 2,500.00 | (2,500.00) | | - |
| 4940 · Sponsorship/Donations - General | 388.00 | | | | - |
| 4950 · Food Bank | 3,632.00 | 1,453.00 | 2,179.00 | 249.97% | 3,500.00 |
| 4970 · Banner Printing | 3,437.50 | 1,899.00 | | | 3,500.00 |
| 4975 · Bulk Purchasing | 13,712.40 | 9,253.40 | | | 10,000.00 |
| 4980 · External Commission | 4.52 | | | | - |
| 4990 · Reimbursement | 220.00 | 160.00 | | | - |
| 5999 · Uncategorized Income | 1,601.09 | 1,251.09 | | | - |
| Total 4000 · REVENUE | 3,197,981.46 | 3,256,216.21 | (58,234.75) | 98.21% | 3,207,789.71 |
| Total Income | 3,197,981.46 | 3,256,216.21 | (58,234.75) | 98.21% | 3,207,789.71 |
| Cost of Goods Sold | | | | | |

| | | | | | |
|-----------------------------------------------|---------------------|---------------------|---------------------|----------------|---------------------|
| 5001 · Cost of Goods Sold | 3,817.93 | 10,000.00 | (6,182.07) | 38.18% | 4,000.00 |
| Total COGS | 3,817.93 | 10,000.00 | (6,182.07) | 38.18% | 4,000.00 |
| Gross Profit | 3,194,163.53 | 3,246,216.21 | (52,052.68) | 98.4% | 3,203,789.71 |
| Expense | | | | | |
| Reconciliation Discrepancies | 2.01 | | | | |
| 6000 · EXPENSES | | | | | |
| 6100 · PROGRAMING | | | | | |
| 6110 · Commissions | | | | | |
| 6111 · Campus Life Comm. | 3,890.51 | 15,000.00 | (11,109.49) | 25.94% | 10,000.00 |
| 6112 · Social Justice & Equity Comr | 15,993.24 | 14,000.00 | 1,993.24 | 114.24% | 10,000.00 |
| 6113 · Professional Faculties Comm. | | 2,000.00 | (2,000.00) | | 1,000.00 |
| 6114 · Community Action Comm. | 4,556.72 | 6,000.00 | (1,443.28) | 75.95% | 2,000.00 |
| 6115 · Academic & Student Rights Comm. | | | | | |
| 6116 · International Students Co | 65.81 | 2,000.00 | (1,934.19) | 3.29% | 1,500.00 |
| 6117 · Mental Wellness Comm. | 1,874.71 | 2,000.00 | (125.29) | 93.74% | 1,500.00 |
| 6118 · Sustainability Comm. | 1,590.63 | 2,000.00 | (409.37) | 79.53% | 1,500.00 |
| 6119 · Academic & Student Righ | 700.60 | 4,000.00 | (3,299.40) | 17.52% | 1,000.00 |
| Total 6115 · Academic & Student Ri | 4,231.75 | 10,000.00 | (5,768.25) | 42.32% | 5,500.00 |
| Total 6110 · Commissions | 28,672.22 | 47,000.00 | (18,327.78) | 61.01% | 28,500.00 |
| 6120 · Committees | | | | | |
| 6121 · Executive Committee | 9,747.36 | 7,000.00 | 2,747.36 | 139.25% | 10,000.00 |
| 6122 · Campaigns and Advocacy Committee | | | | | 12,000.00 |
| 6130 · Outreach Committee | | | | | |
| 6131 · Breakfast Programs | 6,059.18 | 2,000.00 | 4,059.18 | 302.96% | 7,500.00 |
| 6132 · Blue Crew | 870.61 | 2,000.00 | (1,129.39) | 43.53% | 5,000.00 |
| 6133 · UTSUs Got You | 2,435.30 | 2,000.00 | 435.30 | 121.77% | 4,000.00 |
| 6134 · Outreach Committee | | | | | 10,000.00 |
| Total 6130 · Outreach Committee | 9,365.09 | 6,000.00 | 3,365.09 | 156.09% | 26,500.00 |
| 6140 · Student Aid Committee | | | | | |
| 6141 · Book Bursary | 3,600.00 | 4,500.00 | (900.00) | 80.0% | 4,500.00 |
| 6142 · Academic Endeavour Gra | 910.00 | 2,000.00 | (1,090.00) | 45.5% | 2,000.00 |
| 6143 · Exam Deferral Bursary | 555.00 | 3,300.00 | (2,745.00) | 16.82% | 3,500.00 |
| 6144 · Dollars for Daycare | 37,892.55 | 36,300.00 | 1,592.55 | | 37,068.00 |
| 6145 · Student Initiative Fund | | 4,000.00 | (4,000.00) | | 6,000.00 |
| 6146 · International Student Bursary | | | | | 3,500.00 |
| 6147 · Student Refugee Program | 1,000.00 | 50,400.00 | (49,400.00) | | 51,895.00 |
| Total 6140 · Student Aid Committee | 43,957.55 | 100,500.00 | (56,542.45) | 43.74% | 108,463.00 |
| Total 6120 · Committees | 63,070.00 | 113,500.00 | (50,430.00) | 55.57% | 156,963.00 |
| 6160 · Miscellaneous Internal Expenses | 31,525.57 | 35,000.00 | (3,474.43) | 90.07% | 30,000.00 |
| 6195 · Winter Orientation | 63,371.29 | 20,000.00 | 43,371.29 | 316.86% | 20,000.00 |
| 6700 · ORIENTATION | | | | | |
| 6701 · Events | 128,682.45 | 128,568.75 | 113.70 | 100.09% | 112,528.00 |
| 6702 · Bulk Purchasing Subsidy | 20,824.34 | 6,869.70 | 13,954.64 | 303.13% | 25,000.00 |
| 6703 · Logistics | 23,377.61 | 23,377.61 | 0.00 | 100.0% | 28,200.00 |
| 6704 · Promotions | 3,684.40 | 314.85 | 3,369.55 | 1,170.21% | 10,200.00 |
| 6705 · Transportation | 7,041.54 | 7,041.54 | 0.00 | 100.0% | 2,750.00 |
| 6706 · Training | 1,759.68 | 1,759.68 | 0.00 | 100.0% | 1,500.00 |
| 6709 · Orientation to UTMSU | 1,516.10 | | | | |
| 6750 · Orientation - Other | 15,352.97 | 9,667.02 | 5,685.95 | 158.82% | 7,980.00 |
| Total 6700 · ORIENTATION | 202,239.09 | 177,599.15 | 24,639.94 | 113.87% | 188,158.00 |
| Total 6100 · PROGRAMING | 388,878.17 | 393,099.15 | (4,220.98) | 98.93% | 423,621.00 |
| 6200 · SERVICES | | | | | |
| 6400 · MEMBERS HANDBOOK & PLANNER | | | | | |
| 6410 · St. George | 49,192.95 | 49,192.95 | 0.00 | 100.0% | 50,000.00 |
| 6400 · MEMBERS HANDBOOK & PLANNER - Other | | | | | |
| Total 6400 · MEMBERS HANDBOOK & f | 49,192.95 | 49,192.95 | 0.00 | 100.0% | 50,000.00 |
| 6600 · TTC METROPASS PURCHASES | | | | | |
| 6610 · Inventory Purchases | 403,300.00 | 300,000.00 | 103,300.00 | 134.43% | 300,000.00 |
| 6620 · Inventory Returns (Credits) | (279,388.75) | (79,000.00) | (200,388.75) | 353.66% | (177,000.00) |
| 6650 · TTC Token Purchases | 13,084.00 | 22,000.00 | (8,916.00) | 59.47% | 15,000.00 |
| Total 6600 · TTC METROPASS PURCHA | 136,995.25 | 243,000.00 | (106,004.75) | 56.38% | 138,000.00 |
| 7140 · FOOD BANK | | | | | |
| 7141 · St. George | 7,558.80 | 10,000.00 | (2,441.20) | 75.59% | 12,000.00 |
| Total 7140 · FOOD BANK | 7,558.80 | 10,000.00 | (2,441.20) | 75.59% | 12,000.00 |
| 7150 · INCOME TAX CLINICS | | | | | |
| 7151 · St. George | 20.00 | 2,000.00 | (1,980.00) | | 2,000.00 |

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|---------------------------------------------------|--------------|--------------|--------------|-----------|--------------|
| Total 7150 · INCOME TAX CLINICS | 20.00 | 2,000.00 | (1,980.00) | | 2,000.00 |
| 7800 · FRONT DESK SERVICES | | | | | |
| 7860 · Merchandise | | | | | |
| 7870 · Tickets | | | | | |
| 7871 · Tickets ~ Cineplex | 31,442.18 | 30,000.00 | 1,442.18 | 104.81% | 24,000.00 |
| 7873 · Tickets ~ Wonderland | 19,613.28 | 17,725.00 | 1,888.28 | 110.65% | 16,985.00 |
| 7874 · Tickets ~ Comedy | 1,630.01 | 100.00 | 1,530.01 | 1,630.01% | 600.00 |
| 7875 · Tickets ~ Ripleys | 8,663.00 | 11,000.00 | (2,337.00) | 78.76% | 9,400.00 |
| 7876 · Tickets ~ Archery | 1,593.00 | 1,000.00 | 593.00 | 159.3% | 350.00 |
| 7879 · Tickets ~ Raptors | | 1,000.00 | (1,000.00) | | 800.00 |
| 7884 · Tickets ~ Events | | 20,000.00 | (20,000.00) | | 20,000.00 |
| 7885 · Tickets - Seasonal | 40,272.71 | 3,000.00 | 37,272.71 | 1,342.42% | 35,000.00 |
| Total 7870 · Tickets | 103,214.18 | 83,825.00 | 19,389.18 | 123.13% | 107,135.00 |
| 7880 · Good Food Box | 3,277.31 | 5,000.00 | (1,722.69) | 65.55% | 4,000.00 |
| 7882 · Banner Printing Services | 2,835.92 | 3,000.00 | (164.08) | 94.53% | 3,000.00 |
| 7889 · Bulk Purchase Service | 127.48 | | | | 500.00 |
| 7891 · SPC | | | | | 1,200.00 |
| 7999 · Uncategorized Expenses | 261.12 | | | | 1,000.00 |
| Total 7800 · FRONT DESK SERVICES | 109,716.01 | 91,825.00 | 17,891.01 | 119.48% | 116,835.00 |
| 6800 · CLUB & PROJECT SUBSIDIES | | | | | |
| 6801 · Long Term Funding | 164,677.30 | 181,361.50 | (16,684.20) | 90.8% | 190,000.00 |
| 6804 · Clubs - Other Expenses | 2,139.53 | 12,000.00 | (9,860.47) | 17.83% | 6,000.00 |
| 6808 · Summer Funding | 2,388.50 | 2,388.50 | 0.00 | 100.0% | 3,000.00 |
| 6810 · Unity Ball | 18,667.53 | 4,000.00 | 14,667.53 | 466.69% | 10,000.00 |
| Total 6800 · CLUB & PROJECT SUBSID | 187,872.86 | 199,750.00 | (11,877.14) | 94.05% | 209,000.00 |
| Total 6200 · SERVICES | 491,355.87 | 595,767.95 | (104,412.08) | 82.47% | 527,835.00 |
| 7500 · HUMAN RESOURCES | | | | | |
| 7510 · SALARIES & WAGES | | | | | |
| 7511 · Full-Time Staff | 530,614.62 | 483,000.00 | 47,614.62 | 109.86% | 471,138.09 |
| 7512 · Orientation | 49,619.73 | 45,000.00 | 4,619.73 | 110.27% | 50,000.00 |
| 7513 · Executives | 166,495.10 | 200,000.00 | (33,504.90) | 83.25% | 167,440.00 |
| 7514 · Associates | 54,327.01 | 58,000.00 | (3,672.99) | 93.67% | 75,000.00 |
| 7515 · Front Desk & Other | 41,720.30 | 32,000.00 | 9,720.30 | 130.38% | 60,000.00 |
| 7516 · Commissioners | 1,500.00 | 3,000.00 | (1,500.00) | 50.0% | 2,250.00 |
| 7517 · Wages - Casual & Contractor | | | | | |
| 75171 · Food Bank Wages - Cas | 6,103.20 | 6,500.00 | (396.80) | 93.9% | 7,500.00 |
| 75172 · Postering Wages - Casu | 1,337.63 | 1,200.00 | 137.63 | 111.47% | 2,000.00 |
| 7517 · Wages - Casual & Contra | 11,692.89 | 10,000.00 | 1,692.89 | 116.93% | 15,000.00 |
| Total 7517 · Wages - Casual & Conti | 19,133.72 | 17,700.00 | 1,433.72 | 108.1% | 24,500.00 |
| 7518 · Elections | | 15,000.00 | (15,000.00) | | - |
| Total 7510 · SALARIES & WAGES | 863,410.48 | 853,700.00 | 9,710.48 | 101.14% | 850,328.09 |
| 7520 · Payroll Expenses | | | | | |
| 7521 · CPP | 34,468.44 | 38,000.00 | (3,531.56) | 90.71% | 35,000.00 |
| 7522 · EI | 18,838.49 | 22,000.00 | (3,161.51) | 85.63% | 20,000.00 |
| 7523 · Vacation Paid | 12,941.01 | 13,000.00 | (58.99) | 99.55% | 20,000.00 |
| 7524 · Public Holiday Pay | | 800.00 | (800.00) | | 1,000.00 |
| 7520 · Payroll Expenses - Other | 798.42 | 1,400.00 | (601.58) | 57.03% | 2,000.00 |
| Total 7520 · Payroll Expenses | 67,046.36 | 75,200.00 | (8,153.64) | 89.16% | 78,000.00 |
| 7530 · RRSP Contributions | 24,301.60 | 23,000.00 | 1,301.60 | 105.66% | 25,000.00 |
| 7545 · Employer Health Tax | 18,577.64 | 14,000.00 | 4,577.64 | 132.7% | 20,000.00 |
| 7551 · Sunlife Benefits | 23,492.64 | 29,000.00 | (5,507.36) | 81.01% | 25,000.00 |
| 7560 · WSIB Premiums | 6,160.36 | 5,500.00 | 660.36 | 112.01% | 6,500.00 |
| 7570 · Development & Training | 300.00 | 4,000.00 | (3,700.00) | 7.5% | 4,000.00 |
| 7572 · Taxable Employee Benefits | 11,033.00 | 10,000.00 | 1,033.00 | 110.33% | 12,000.00 |
| 7580 · Mobile Phone Allowance | | 8,000.00 | (8,000.00) | | 7,000.00 |
| Total 7500 · HUMAN RESOURCES | 1,014,322.08 | 1,022,400.00 | (8,077.92) | 99.21% | 1,027,828.09 |
| 7600 · ADMIN & OFFICE | | | | | |
| 7605 · Acct & Bkp Fees | 9,336.06 | 9,500.00 | (163.94) | 98.27% | 9,500.00 |
| 7610 · Audit & Accounting Fees | 15,255.00 | 16,000.00 | (745.00) | 95.34% | 16,000.00 |
| 7615 · Insurance | 28,558.44 | 28,558.44 | 0.00 | 100.0% | 30,000.00 |
| 7620 · Legal | 130,405.37 | 120,000.00 | 10,405.37 | 108.67% | 160,000.00 |
| 7630 · Postage & Courier | 1,473.88 | 2,500.00 | (1,026.12) | 58.96% | 2,500.00 |
| 7640 · Telephone | 3,555.39 | 3,750.00 | (194.61) | 94.81% | 3,750.00 |
| 7645 · Transportation | 5,043.90 | 5,000.00 | 43.90 | 100.88% | 5,000.00 |
| 7650 · ELECTIONS & REFERENDA | | | | | |
| 7652 · Candidate Reimbursements | 18,179.21 | 15,000.00 | 3,179.21 | 121.2% | 15,000.00 |
| 7654 · Operations & Supplies | 20,478.27 | 25,000.00 | (4,521.73) | 81.91% | 20,000.00 |
| Total 7650 · ELECTIONS & REFEREND/ | 38,657.48 | 40,000.00 | (1,342.52) | 96.64% | 35,000.00 |
| 7660 · EQUIPMENT, PRINTING, & SUPPLIES | | | | | |
| 7662 · Photocopier (Lease & Printin | 19,631.91 | 20,000.00 | (368.09) | 98.16% | 20,000.00 |
| 7664 · Repairs and Maintenance | 7,527.03 | 12,000.00 | (4,472.97) | 62.73% | 10,000.00 |

| | | | | | |
|------------------------------------------------|---------------------|---------------------|---------------------|----------------|---------------------|
| 7665 · Equipment & Supplies | 37,095.62 | 33,000.00 | 4,095.62 | 112.41% | 40,000.00 |
| 7706 · Small Office Equipment | 868.50 | | | | 1,000.00 |
| 7660 · EQUIPMENT, PRINTING, & S | 285.17 | | | | 500.00 |
| Total 7660 · EQUIPMENT, PRINTING, & | 65,408.23 | 65,000.00 | 408.23 | 100.63% | 71,500.00 |
| 7670 · FINANCIAL FEES | | | | | |
| 7672 · Bank Fees | 4,859.67 | 5,500.00 | (640.33) | 88.36% | 5,000.00 |
| 7674 · Interest & Late Fees | 6,691.36 | 6,891.97 | (200.61) | 97.09% | 1,000.00 |
| 7676 · Transaction Fees | 904.30 | 2,800.00 | (1,895.70) | 32.3% | 1,250.00 |
| 7677 · Merchant Service Charge | 1,654.51 | 2,000.00 | (345.49) | 82.73% | 2,000.00 |
| Total 7670 · FINANCIAL FEES | 14,109.84 | 17,191.97 | (3,082.13) | 82.07% | 9,250.00 |
| 7680 · ORG. GOVERNANCE & MEETINGS | | | | | |
| 7682 · Conferences & Other Meeting | 17,971.71 | 10,000.00 | 7,971.71 | 179.72% | 15,000.00 |
| 7684 · UTSU Meetings | 5,197.48 | 5,500.00 | (302.52) | 94.5% | 10,000.00 |
| 7687 · General Meetings | 7,034.52 | 8,500.00 | (1,465.48) | 82.76% | 10,000.00 |
| 7688 · Board Retreat | 18,049.19 | 18,049.19 | | 100.0% | 13,500.00 |
| Total 7680 · ORG. GOVERNANCE & ME | 48,252.90 | 42,049.19 | 6,203.71 | 114.75% | 48,500.00 |
| 7600 · ADMIN & OFFICE - Other | 1,192.71 | | | | |
| Total 7600 · ADMIN & OFFICE | 361,249.20 | 349,549.60 | 11,699.60 | 103.35% | 391,000.00 |
| 7700 · COMMUNICATIONS | | | | | |
| 7703 · Software & Computer Parts | 4,778.92 | 5,000.00 | (221.08) | 95.58% | 5,000.00 |
| 7705 · Support Services | 21.00 | | | | |
| 7707 · Web Development | 1,468.49 | 1,500.00 | (31.51) | 97.9% | 5,000.00 |
| 7708 · List-Serve Email Communication | 39.66 | 250.00 | (210.34) | 15.86% | 250.00 |
| 7709 · Membership Mailout | | | | | |
| 7160 · Summer Mailing | 12,957.20 | | | | 10,000.00 |
| 7709 · Membership Mailout - Other | | 12,957.00 | (12,957.00) | | |
| Total 7709 · Membership Mailout | 12,957.20 | 12,957.00 | 0.20 | 100.0% | 10,000.00 |
| 7710 · Promotions | | | | | |
| 7711 · Online Advertisement | 11,734.06 | 7,000.00 | 4,734.06 | 167.63% | 15,000.00 |
| 7712 · Postering (POSTIT UP) | | 0.00 | 0.00 | | |
| 7713 · Give Aways | 14,329.57 | 20,000.00 | (5,670.43) | 71.65% | 5,000.00 |
| 7710 · Promotions - Other | 5,208.45 | 2,000.00 | 3,208.45 | 260.42% | 2,000.00 |
| Total 7710 · Promotions | 31,272.08 | 29,000.00 | 2,272.08 | 107.84% | 22,000.00 |
| Total 7700 · COMMUNICATIONS | 50,537.35 | 48,707.00 | 1,830.35 | 103.76% | 42,250.00 |
| Total 6000 · EXPENSES | 2,306,342.67 | 2,409,523.70 | (103,181.03) | 95.72% | 2,412,534.09 |
| Total Expense | 2,306,344.68 | 2,409,523.70 | (103,179.02) | 95.72% | 2,412,534.09 |
| Net Income | 887,818.85 | 836,692.51 | 51,126.34 | 106.11% | 791,255.62 |

ADJUSTMENTS

| | | | | | |
|--------------------------------------|------------------|------------------|------------------|-------------|-----------------|
| Depreciation | (14,543.00) | (15,000.00) | 457.00 | 96.95% | (15,000.00) |
| 85% UTM Society Fee | (450,691.10) | (442,000.00) | (8,691.10) | 101.97% | (416,250.00) |
| 75% UTM Orientation Fee | (10,828.41) | (10,650.00) | (178.41) | 101.68% | (10,650.00) |
| 100% UTM Daycare Fee | (14,437.88) | (14,200.00) | (237.88) | 101.68% | (13,391.00) |
| 100% UTM Student Refugee Program Fee | (20,186.24) | (19,600.00) | (586.24) | 102.99% | (18,627.00) |
| UTM Health and Dental Admin Fee | | | | | (25,000.00) |
| 50% EngSoc Society Fee | (83,895.18) | (86,000.00) | 2,104.82 | 97.55% | (85,000.00) |
| Accessibility Fund Trust | (104,662.03) | (103,000.00) | (1,662.03) | 101.61% | (100,818.00) |
| Student Commons Trust | (25,000.00) | (25,000.00) | - | 100.0% | (25,000.00) |
| Cash Reserve Contribution | (25,000.00) | (25,000.00) | - | 100.0% | (25,000.00) |
| HR Contingency | (25,000.00) | (25,000.00) | - | 100.0% | (25,000.00) |
| General Contingency | (25,000.00) | (25,000.00) | - | 1.00 | (25,000.00) |
| Adjusted Net Income | 88,575.01 | 46,242.51 | 42,332.50 | 192% | 6,519.62 |