

# UNIVERSITY OF TORONTO STUDENTS' UNION FINANCIAL STATEMENTS Year Ended April 30, 2021

### **UNIVERSITY OF TORONTO STUDENTS' UNION INDEX TO FINANCIAL STATEMENTS** Year Ended April 30, 2021

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#### INDEPENDENT AUDITOR'S REPORT

To the Members of University of Toronto Students' Union:

#### **Opinion**

We have audited the financial statements of University of Toronto Students' Union ("the Organization"), which comprise the statement of financial position as at April 30, 2021, and the statements of changes in net assets, operations and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at April 30, 2021, and the results of its operations and cash flows for the year then ended in accordance with Canadian Accounting Standards for Not-for-Profit Organizations (ASNPO).

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian Generally Accepted Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

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4646 Dufferin St. Suite 6 Toronto Ontario M3H 5S4 t) 416 665-7735 f) 416 649-7725

Independent Auditor's Report to the Members of University of Toronto Students' Union (continued)

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Toronto, Ontario October 8, 2021 Chartered Professional Accountants
Licensed Public Accountants

Sloan Partners LLP

# UNIVERSITY OF TORONTO STUDENTS' UNION STATEMENT OF FINANCIAL POSITION April 30, 2021

		2021	2020
ASSETS			
CURRENT Cash (Note 4) Short-term investments (Note 5) Inventory (Note 6) Prepaid expenses	\$	3,185,021 572,462 7,924 16,771	\$ 2,560,416 566,333 10,314 15,037
		3,782,178	3,152,100
Restricted cash - deferred student fees (Note 7)		912,611	920,320
Restricted cash - health and dental fees (Note 8)		2,931,352	1,893,193
Equipment (Note 9)	_	32,644	37,308
	<u>\$</u>	7,658,785	\$ 6,002,921
LIABILITIES			
CURRENT Accounts payable and accrued liabilities Government remittances payable	\$	1,100,335 8,665	\$ 440,455 62,266
Government rommanoos payable		1,109,000	502,721
Destricted at ident fees (Note 7)			
Restricted student fees (Note 7)		912,611	920,320
Restricted health and dental fees (Note 8)	_	2,931,352	1,893,193
		4,952,963	3,316,234
NET ASSETS	_	2,705,822	2,686,687
	\$	7,658,785	\$ 6,002,921

APPROVED ON BEHALF OF THE BOARD

Director

Alexa Ballis

Director

See notes to financial statements

# UNIVERSITY OF TORONTO STUDENTS' UNION STATEMENT OF CHANGES IN NET ASSETS Year Ended April 30, 2021

	2021	2020
NET ASSETS - BEGINNING OF YEAR EXCESS OF REVENUE OVER EXPENSES	\$ 2,686,687 19,135	\$ 2,631,164 55,523
NET ASSETS - END OF YEAR	\$ 2,705,822	\$ 2,686,687

### UNIVERSITY OF TORONTO STUDENTS' UNION STATEMENT OF OPERATIONS

Year Ended April 30, 2021

		2021		2020
REVENUE				
General student fees	\$	2,887,060	\$	1,992,671
Interest income	Ψ	55,471	Ψ	144,005
Advertising and sponsorship		6,977		230,069
TTC and other ticket sales		-		22,789
		2,949,508		2,389,534
EXPENSES		,,		, ,
Salaries and employee benefits (Notes 10, 11)		2,032,513		1,430,854
Professional fees		322,662		88,918
Office and general		200,404		89,505
Clubs and subsidies		181,770		385,464
Orientation		119,241		177,088
Campaigns		11,811		10,713
Elections		10,249		12,209
Interest and bank charges		9,610		14,339
Equipment expenses		8,067		13,274
Handbook		5,942		28,783
Meetings and conventions		5,302		40,473
Cost of goods sold		2,391		26,817
Amortization		20,411		15,574
		2,930,373		2,334,011
EXCESS OF REVENUE OVER EXPENSES FROM OPERATIONS	_	19,135		55,523
OTHER ITEMS				
RESTRICTED FEE REVENUES				
Member's health and dental plan fees (Note 8)		12,603,095		11,898,233
Restricted student fees recognized (Note 7)		1,924,752		1,804,741
		14,527,847		13,702,974
RESTRICTED FEE DISBURSEMENTS				
Health and dental plan disbursements (Note 8)		12,603,095)		(11,898,233)
Restricted student fee disbursements (Note 7)		(1,924,752)		(1,804,741)
		14,527,847)		(13,702,974)
	_			
EXCESS OF REVENUE OVER EXPENSES	\$	19,135	\$	55,523

# UNIVERSITY OF TORONTO STUDENTS' UNION STATEMENT OF CASH FLOWS Year Ended April 30, 2021

		2021	2020
OPERATING ACTIVITIES			
Excess of revenue over expenses	\$	19,135	\$ 55,523
Item not affecting cash:			
Amortization		20,411	15,574
	_	39,546	71,097
Changes in non-cash working capital:			
Accounts receivable		-	19,172
Inventory		2,390	6,903
Accounts payable and accrued liabilities		659,880	(555,885)
Government remittances		(53,601)	23,190
Prepaid expenses		(1,734)	1,746
Restricted TTC term deposit	_	-	555,537
	_	606,935	50,663
Cash flow from operating activities	_	646,481	121,760
INVESTING ACTIVITIES			
Purchase of equipment		(15,747)	(29,869)
Purchase of short-term investments		(6,129)	(566,333)
		(0,120)	(000,000)
Cash flow used by investing activities	_	(21,876)	(596,202)
INCREASE (DECREASE) IN CASH		624,605	(474,442)
CASH - BEGINNING OF YEAR	_	2,560,416	3,034,858
CASH - END OF YEAR	<u>\$</u>	3,185,021	\$ 2,560,416

Year Ended April 30, 2021

#### 1. PURPOSE OF THE ORGANIZATION

The Students' Administrative Council of the University of Toronto, operating as University of Toronto Students' Union ("UTSU" or "the Organization"), was incorporated on April 20, 1977 under the Canada Business Corporations Act as a non-profit corporation without share capital for the purpose of improving the quality of campus life, services and education for the University of Toronto student body and to represent the member students in areas of common interest. Financial operations of the Organization are administered by an executive committee subject to approval by the Board of Directors. As the union's revenues are derived from the University of Toronto student body, it is economically dependent upon the University. Pursuant to the Canadian Income Tax Act, UTSU is classified as a non-profit organization and, as such, is not subject to income tax.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

These financial statements have been prepared in accordance with Part III of the CPA Canada Handbook - Accounting Standards for Not-For-Profit Organizations.

#### Use of Estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the recognition, measurement and disclosure of amounts reported in the financial statements and accompanying notes. The reported amounts and note disclosures are determined using management's best estimates based on assumptions that reflect the most probable set of economic conditions and planned courses of action. Actual results could differ from these estimates. These estimates relate primarily to the estimated health and dental plan surplus and reserves which affect health and dental plan fees and disbursements. Actual results may vary from these estimates.

These financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below.

#### **Donated Materials and Services**

The Organization does not record the value of donated items and services, such as the provision of space used by the UTSU offices, because of the difficulty in determining their fair market value.

#### Cash and cash equivalents

Cash includes cash and cash equivalents. Cash equivalents are investments in term deposits and are valued at cost plus accrued interest. The carrying amounts approximate fair value because they have maturities at the date of purchase of less than ninety days.

#### **Short-term investments**

Short-term investments consist primarily of term deposits with an original maturity date of purchase of greater than ninety days.

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Year Ended April 30, 2021

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value except for certain non-arm's length transactions. The Company subsequently measures all its financial assets and financial liabilities at amortized cost.

Financial assets measured at amortized cost represents cash and short-term investments.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and government remittances payable.

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in net income. When events occurring after the impairment confirm that a reversal is necessary, the reversal is recognized in net income up to the amount of the previously recognized impairment.

#### **Equipment**

Equipment is stated at cost or deemed cost less accumulated amortization and is amortized over its estimated useful life on a declining balance basis at the following rates and methods:

Computer equipment 55% declining balance method Office equipment 20% declining balance method Furniture and fixtures 20% declining balance method

The Organization regularly reviews its equipment to eliminate obsolete items and fully amortize items no longer in service.

Equipment acquired during the year but not placed into use are not amortized until they are placed into use.

#### Revenue Recognition

The collection and amount of non-academic incidental fees charged to students in Ontario is regulated by the Ontario Ministry of Training, Colleges and Universities through its Ontario Operating Funds Distribution Manual and Compulsory Ancillary Fee Policy Guidelines. Pursuant to these, a change to or introduction of a fee must be done in accordance with a long-term protocol established between the university and its student government. The University of Toronto and UTSU established theirs in October 1996. This protocol requires a referendum of the student body for significant changes to or the introduction of additional fees. The general 'Society' component of the fee is recognized under revenues as General student fees upon receipt from the University of Toronto's Financial Services Office.

Sales and advertising revenues are recognized, respectively, at the point of sale or when the advertising has been provided. Interest income is recognized on an accrual basis.

#### Government assistance

Government assistance for current expenses is recorded as a reduction of the related expenditures.

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Year Ended April 30, 2021

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Deferral Accounting**

All other components of the student fee, which have been collected from students pursuant to referendum and for a specific purpose, are deferred and shown as a liability upon initial receipt from the university. They are recognized as revenues when the related expense is incurred, or disbursement is made. Some components of the fee are refundable at the request of the students, and the refunds are included in payments and distributions. Although the Members' health and dental plan fees are shown separately, they are recognized using the same deferral method. The administrative and general expenses charged to the Health and Dental Fund includes and allocation of wages based on the time spent by staff.

#### 3. CAPITAL MANAGEMENT

When managing capital, the Organization's objectives are to ensure that the entity continues as a going concern as well as to maintain optimal benefits to its stakeholders. Management adjusts the capital structure as necessary, in order to support the operational requirements of the Organization. The Board of Directors does not establish quantitative return on capital criteria for management but rather relies on the expertise of management to sustain future development of the Organization. The Organization defines capital to include its working capital position and the net assets of the Organization.

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Organization, is appropriate.

There were no changes in the Organization's approach to capital management during the year ended April 30, 2021.

#### 4. CREDIT FACILITY

The Organization has a revolving demand facility in the amount of \$100,000, which bears interest at an annual rate of royal bank prime plus 0.00% and is secured by a general security over all personal property of the Organization. As at April 30, 2021, the Organization has drawn \$\text{nil}\$ under the facility.

#### 5. SHORT-TERM INVESTMENTS

Short-term investments relate to a term deposit bearing interest at 1% and matured on May 5, 2021. The amount is unrestricted and used for current operations.

#### 6. INVENTORY

Inventory, which mainly consists of tickets for Cineplex, Ripley's Aquarium of Canada and SPC cards is valued at the lower of cost, measured on first-in-first out basis and net realizable value.

# UNIVERSITY OF TORONTO STUDENTS' UNION NOTES TO FINANCIAL STATEMENTS Year Ended April 30, 2021

#### 7. RESTRICTED STUDENT FEES

Changes in the restricted student fee balances created by referendum [R] of the student body.

	_	Beginning balance	1	Net student fee levies	yments and stributions	2021		2020
Bike Chain (formerly BikeShare) [R]	\$	· -	\$	65,263	\$ (65,263)	\$ - ;	\$	-
Blue Sky Solar Racing Car Team [R]		-		10,616	(10,616)	-		-
Canadian Federation of Students [R]		34,616		683,967	(683,967)	34,616		34,616
Cinema Studies Students' Union [R]		-		20,415	(20,415)	-		-
Ontario Public Interest Research Group [R]		-		40,828	(40,828)	_		-
Foster Children Program [R]		-		4,083	(4,083)	-		-
Downtown Legal Services [R]		-		273,923	(273,923)	-		-
Sex Education & Peer Counselling Centre [R]		-		20,415	(20,415)	-		-
Students for Barrier Free Access [R]		-		81,657	(81,657)	-		-
University of Toronto Environment al Resource Network [R]		-		20,414	(20,414)	-		-
Health Initiatives in Developing Countries [R]		-		20,415	(20,415)	-		-
							(	continues)

# UNIVERSITY OF TORONTO STUDENTS' UNION NOTES TO FINANCIAL STATEMENTS Year Ended April 30, 2021

#### 7. RESTRICTED STUDENT FEES (continued)

	Beginning balance	Net student fee levies	Payments and distributions	2021	2020
Women's Centre - St George [R]	-	122,485	(122,485)	-	-
Day Care Subsidy [R]	36,751	40,828	(18,228)	59,351	36,751
Wheelchair Accessibility Projects [R]	810,270	81,651	(100,000)	791,921	810,270
Student Refugee Program [R]	38,683	61,933	(73,893)	26,723	38,683
Orientation [R]	-	40,828	(40,828)	-	-
Engineering Society [R]	-	99,781	(99,781)	-	-
LGBTout [R]	-	18,836	(18,836)	-	-
University of Toronto Aerospace Team [R]	-	208,705	(208,705)	-	-
	\$ 920,320	\$ 1,917,043	\$ (1,924,752)	\$ 912,611	\$ 920,320

Year Ended April 30, 2021

#### 8. DEFERRED HEALTH AND DENTAL FEES

The group health and dental insurance plan fees are also accounted for using the deferred method, consistent with the treatment of the restricted fees listed above. The health and dental plan is shown here separately due to the nature and magnitude of the plan.

	2021	2020
Beginning balance Health and dental fees collected Refunds issued to students Interest income	\$ 1,893,193 15,532,920 (1,898,312) 6,646	\$ 1,783,756 13,656,295 (1,656,622) 7,997
	15,534,447	13,791,426
Payments remitted to insurer and broker Premium refund received from insurer and broker Administrative and general expenses Total disbursements and fees recognized as revenue	(12,468,321) 1,114,629 (1,249,403) (12,603,095)	(11,549,745) - (348,488) (11,898,233)
Total alosaroomente ana 1866 1866gm250 de 1846 nas	\$ 2,931,352	\$ 1.893.193
	φ 2,931,332	ψ 1,093,193

#### 9. EQUIPMENT

	 Cost	 cumulated nortization	2021 et book value	N	2020 let book value
Computer equipment Office equipment Furniture and fixtures	\$ 196,147 50,861 75,768	\$ 169,064 47,023 74,045	\$ 27,083 3,838 1,723	\$	30,357 4,798 2,153
	\$ 322,776	\$ 290,132	\$ 32,644	\$	37,308

#### 10. WAGES AND BENEFITS

	_	2021	2020
Wages and benefits by types Full-time Part-time Executive	\$	1,351,878 391,752 288,883	\$ 767,388 206,251 457,215
	\$_	2,032,513	\$ 1,430,854

Year Ended April 30, 2021

#### 11. GOVERNMENT ASSISTANCE

Effective April 11, 2020, the Canada Emergency Wage Subsidy ("CEWS") came into force providing a wage subsidy to eligible Canadian employers to enable them to continue to pay their Canadian employees through their own payroll during the March 15th to December 31st program period. In order to take advantage of the CEWS, employers had to satisfy certain eligibility criteria. In addition, the federal government offered the 10% Temporary Wage Subsidy ("TWS") for a three-month period to eligible employers. During the year, the Organization received a total of \$26,771 (2020 - \$14,773) for CEWS and TWS. This amount is included as reduction of salary expenses on statement of operations.

#### 12. FINANCIAL INSTRUMENTS

The Organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Organization's risk exposure and concentration as of April 30, 2021.

#### Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Organization is exposed to credit risk with respect to cash and short-term investments. The credit risk is insignificant since the cash and short-term investments are held by large financial institutions. In addition, the Organization's receivables are mainly due from the University of Toronto which is a large and reputable university.

#### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly from its accounts payable and accrued liabilities.

#### Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Organization manages exposure through its normal operating and financing activities. The Organization is exposed to interest rate risk primarily through its floating interest rate bank facilities.

Unless otherwise noted, it is management's opinion that the Organization is not exposed to significant other price risks arising from these financial instruments.

#### 13. COMMITMENTS

The Organization engages its insurer for the health and dental plan for a one-year period beginning each year in September. The Organization had an agreement with Studentcare for coverage to August 31, 2019, and subsequently also entered into an agreement with Studentcare for coverage to August 31, 2022.

The Organization signed a 60 month agreement with Konica Minolta Business on April 30, 2018, for printer leasing services. Monthly leasing amount is \$967 until April 30, 2023.

## UNIVERSITY OF TORONTO STUDENTS' UNION NOTES TO FINANCIAL STATEMENTS Year Ended April 30, 2021

#### 14. IMPACT OF COVID-19

On March 11, 2020, the World Health Organization categorized COVID-19 as a pandemic. The potential economic effects within the Organization's environment and in the global markets due to the possible disruption in supply chains, and measures being introduced at various levels of government to curtail the spread of the virus (such as travel restrictions, closures of non-essential municipal and private operations, restrictions in on-site delivery of educational services, imposition of quarantines and physical distancing) could have a material impact on the Organization's operations.

The Organization is closely monitoring the situation. The overall effect of these events on the Organization and its operations is too uncertain to be estimated at this time. The impacts will be accounted for when they are known and may be assessed.

#### 15. ECONOMIC DEPENDENCE

The Organization derives a substantial portion of its revenues from the University of Toronto.

#### 16. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.